



Dear Colleague,

Greetings from sunny, warm summer in Buenos Aires, where I'll be for the next two weeks until I embark on a new sales trip to the U.S. (+ *Christmas shopping on the weekend!*).

This month's newsletter comes with exciting news: We've added **Hidalgo Tours DMC in Bolivia** to our portfolio of cool companies in cool places. Hidalgo was a tourism pioneer in the southern part of the country and owns the **Palacio de Sal Hotel** in the **Uyuni Salt Flats** (the world's first salt hotel).

As 2023 comes to an end, we are ready to embark on our last sales trips for this year: I'll be traveling across **Texas** the second week of December while my colleague Jenna will be in **Toronto** and **Montreal** the last week of November. Please see our exact dates below and drop us a line if you want to meet in person and/or get invited to the events we're hosting.

At this stage, I'm sure you're all working on 2024 travel plans for your clients. Read the blogs below for some inspiration, as well as the specials and latest news from our clients in the Americas portfolio.

To our American colleagues, Happy Thanksgiving!

Best regards,

PS: In the picture below, I'm sharing some great party time in Playa del Carmen with our clients Judy from Enchanted Expeditions and Ariel and Gustavo from La Coralina Island House.



**Ana, on behalf of The Emerging Destinations team**

**(Jane + Jenna + Ana)**



## **Upcoming Travel!**

# **Emerging Destinations On The Road**

**We will be in the following places over the next few months, and would love to see you! If we will be in your area, click on the link below to request an event invitation or schedule an appointment with us:**

- [\*\*Toronto | Canada\*\*](#): Wednesday, November 22nd to Friday, November 24th

- [Montreal | Canada](#): Monday, November 27th & Tuesday, November 28th
- [Dallas, TX](#): Friday, December 8th and Monday, December 11th
- [Austin, TX](#): Tuesday, December 12th
- [San Antonio, TX](#): Wednesday, December 13th
- [Houston, TX](#): Thursday, December 14th and Friday, December 15th
- [Vancouver/Victoria | Canada](#): Wednesday, February 14th to Thursday, February 22nd, 2024

## News at a Glance

### Hidalgo Tours

- **Trade Pack** (photos, videos, presentations and further info of the **DMC**, the hotels **Palacio de Sal** and **Jardines de Uyuni**, and the refugio **Mallku Cueva**) can be found [here](#).
- **Travel Industry ALERT!** Are you traveling to the **Uyuni Salt Flats**? [Contact us](#) for **discounted travel agent rates** when you stay at our **Palacio de Sal Hotel**, the first salt hotel in the world!

### Chile Concept

- **Atacama + Patagonia**...How about combining the astonishing beauty of the Atacama Desert with the stunning nature of Patagonia? Don't miss the opportunity to **have your clients experiencing the best of both destinations in one trip!** [Contact us](#) as we have availability in the best hotels in each region.

### Colombian Journeys

- **New entry fee for Canadian travelers.** As of November 14th, the Colombian government has reintroduced a fee for Canadian travellers entering the country. The payment of COP \$253,000 or its equivalent in Canadian dollars (around 86 CAD), will be for the control and verification procedure in the system. Once the passengers arrive in national territory, they will be able to make the payment by dataphone at the immigration control post. *Exceptions apply for minors under 14 years of age and whose destination of entry and stay in Colombia is the Archipelago of San Andres, Providencia and Santa Catalina.*
- **Best Tourism Villages 2023.** The World Tourism Organization (WTO) in its 29th General Assembly named the best tourism villages of 2023. Among the 260 applicants only 54 villages were selected, of which 2 are Colombian: **Zapatoca in Santander and Filandia in Quindío**. This recognition highlights the efforts of these rural towns and their commitment for preserving community-based values, innovation, and sustainable development. In addition, the small town of **Iza in Boyacá** was selected to participate in the Best Tourism Village Upgrade Programme in order to be part of the 2024 winners list.
- **Cartagena, best cultural city.** In the **TravelBook Awards 2023**, **Cartagena** was chosen as the "*Best Cultural City*" in the world, recognizing its extensive cultural

heritage, welcoming atmosphere, and human warmth of the local community. In this city with colorful streets, flower decorated balconies and colonial buildings of more than 500 years old, travelers can visit the **Old Historic Center**, its **magnificent palaces**, the **Aduana plaza**, the **Gold Museum**, the **Naval Museum**, the **Museum of Modern Art**, among other things. The city has a great cultural richness that makes it stand out as one of the most impressive cultural destinations in South America.

- **One of the coolest neighborhoods in the world is in Medellin.** Each year, **TimeOut Travel magazine** gathers the opinions of more than 12,000 readers about the neighborhoods that attract the most tourists and local visitors. This year, the **Laureles neighborhood in Medellín** was chosen as the coolest in the world, known for its entertainment offer with a variety of restaurants and bars, being the home of the Atanasio Girardot Stadium and being surrounded by relaxing areas including parks, tree-lined streets, yoga studios and cafeterias.

## Enchanted Expeditions

- **5x4 Christmas Special at [Enchanted Galapagos Lodge](#)!** Stay 4 nights and get your 5th night for free. Promo valid for stays between December 15th, 2023 and January 2nd, 2024. Book now while rooms are still available! [Contact us](#) for more info and/or confirm your booking.

## La Coralina Island House

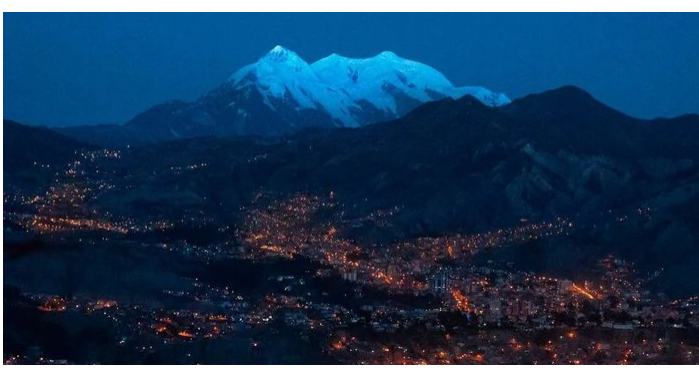
- **La Coralina Island House** has recently launched a new menu at the **Spa**, which includes a finely curated selection of facial & body treatments, therapies and sessions. Check it out [here](#).

## Las Torres Reserve

- **First Sustainable Bar in Chile Serves Up Its Own Terroir-Driven Gin.** Hotel Las Torres' Pionero Bar, deemed Chile's first sustainable bar, serves up a bespoke gin made using botanicals endemic to the region and glacial water sourced from the nearby waterfalls of Mount Cerro Paine. Read more [here](#).
- **Everything You Need to Know about the O Circuit in Patagonia** can be found on [this blog](#).
- **22 Workers from Las Torres Patagonia Receive WFR (Wilderness First Responder) Certifications.** The certifications were awarded by Summit Adventure, which has international recognition for emergency care in wilderness areas. More [here](#).

## Emerging Destinations

- We'd love to hear your **feedback** or **suggestions** for subjects for Emerging Destinations future **webinars**. [Tell us](#) is there something you'd like to learn more about!



Emerging Destinations is pleased to welcome **Hidalgo Tours** of Bolivia to our portfolio of cool companies in Latin America and other cool destinations around the globe.

For more than 35 years, Hidalgo has worked hard to develop the company into a “*starting point for the incredible*” via unique travel experiences and a commitment to transparent and responsible travel. [More Here.](#)

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## Ready For Another Action-Packed Patagonia Summer?

Another spectacular summer in southern Chile is fast approaching, and **Las Torres Reserve** is ready to make the 2023-2024 season memorable for travelers from around the world.

Continue reading [here.](#)



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## Say Cheese! El Queso Chueco Tops the Flavor Charts

Located on the grounds of the **Enchanted Galapagos Lodge** on Santa Cruz Island, El Queso Chueco artisanal cheese factory recently captured two prestigious honors: 1st place at the Cheese Cup America and 1st place among



Ecuadorian cheeses at the National Cheese Fair for their Crescent Moon cheese (camembert style).

Read more [here](#).

## Retreat to Panama in 2024

**La Coralina Island House** in Panama's tropical paradise Bocas del Toro archipelago has just announced its 2024 retreats:

1. Elemental Goddess Retreat
2. Sense Fullness
3. Family Constellations
4. Dum Spiro
5. Experimental Astrology
6. Family Constellations
7. Wild Cacao

More [here](#).



## Do You Know Boterismo?

Named for legendary Colombian painter and sculptor Fernando Botero,



Boterismo is the artistic style characterized by satire, humor and objects with exaggerate proportions and features. Symbol of Colombian cultural identity, Boterismo often reflects daily life and customs mixed with politics, criticism of inequality and corruption,

among other things.

More [here](#).

## Chile In a Day

On business in Chile, just passing through, or otherwise short of time? **Chile Concept** offers a number of half- and full-day excursions from Santiago and other major destinations in Patagonia, the Atacama Desert, the Lakes & Volcanoes region, and the Central Valley during which you can discover many of the best aspects of the best of Chile in just a few hours.

More [here](#).



## Sustainability In Action at Las Torres Patagonia

**Las Torres Reserve** is driven by sustainability and responsible tourism.

They're constantly developing new initiatives that revolve around conservation, environmental care, and raising awareness about the Chilean national park's flora and fauna.

Learn more about activities in this video including holistic grassland management, hiking trail maintenance and reconstruction, regenerative

gardening, firefighting brigade, and others. You can dive deeper into their sustainability campaigns at <https://lastorres.com/>







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