



## Redtail in the News



Earlier this year, Redtail Technology conducted the **2018 Gen Tech Survey** to better understand how financial advisors and their staff are using practice management technology solutions. More than 2,300 wealth management professionals of varying ages—across the United States—responded on the types of software their firms currently use, how they access information, and how succession planning figures into the future of their practices.

[Check out the results here](#)

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## What's New in the CRM?

You can check out some of our latest work and updates to the CRM via the [Release Notes Bulletin](#), or see all of our Release Notes [here](#).



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## 2019 Redtail Universities!

We recently announced our Redtail University 2019 cities and dates, [kicking off in L.A. on February](#)

[26th](#). This is gonna be fun!

[Check our website to learn about RTU and see our schedule for 2019.](#)

Also, you can check out and subscribe to our Training Team's YouTube channel [here](#).



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## Upcoming Webinars

[Introducing Redtail Speak!](#): every Monday at 11:00 am Pacific

[Redtail Overview Demos](#): every Tuesday at 11:00 am Pacific

[30 Minute Quick Starts](#): every Wednesday at 11:00 am Pacific

### Topical Webinars:

[Spreading Holiday Cheer](#): Thursday, December 6th, 11:00 am Pacific

[Redtail Essentials: Seminars](#): Thursday, December 13th, 11:00 am Pacific

[Setting Priorities for the New Year](#): Thursday, December 20th, 11:00 am Pacific

[Redtail Essentials: Opportunities](#): Thursday, December 27th, 11:00 am Pacific

Our webinars are free to users. You can see the [full schedule for upcoming webinars here](#) or use our Social links at the bottom of this newsletter to follow us for updates!

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## Conferences

Representatives from Redtail Technology spend a lot of time on the road at both Broker Dealer Conferences and other industry events. Here's a list of those we'll be attending in the coming months:

[Market Counsel Summit](#): December 3-6, Las Vegas, NV

[FSI OneVoice](#): January 28-30, New Orleans, LA

[T3 Advisor Summit](#): January 29-February 1, Dallas, TX



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