

October 2020



News on Cruce Andino, Grand Hotels Lux, Guyana,

Jungle Experiences, Hotel Las Torres, Fantastico Sur, Terranova

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VIP MY CLIENTS!

PORTFOLIO PROMOTIONS & UPDATES









Dear Colleague,

In the last couple of weeks, I've received more trip inquiries for our clients than I've seen in months. Hopefully this trend continues and we're finally seeing a light at the end of the tunnel!

Another thing that makes us optimistic is the fact that we've just added two new clients in our portfolio — **Sopa Lodges** in East Africa and three **Anantara** properties in Zambia and Mozambique. Furthermore, part of the team is going back to the road. Jane and her husband are heading to Kenya and Tanzania for one month and my colleague Jessie is soon honeymooning in East Africa. I'm so excited for them!

Last but not least, if you haven't registered yet for our **Re●think Virtual Travel Trade Show (November 9-12)**, we invite you to join us for this exciting new event and <u>register today</u>!

The **Re•think Virtual Travel Trade Show** promises a fun, interactive and virtual learning experience over the course of four days. You'll be able to schedule one-on-

one appointments with vendors from around the world.

Already confirmed: Singita Lodges, Adams & Butler, Metropolitan Touring, Kapama Karula, Futangue Hotel & Spa, Kizuna Travel, Bush & Beyond, Sun International, 50 Degrees North, Into Japan, Valesa Cultural Services, Inkaterra, and Kenya Airways, just to mention a few.

We also have terrific speakers lined up like Hugh Riley, Geoff Manchester, Angela & Eric Pierson, Jennine Cohen, and David O'Connor, among others. We'll be there too, along with our Emerging Destinations' portfolio. You can register for **FREE** here!

Stay safe, keep dreaming and see you at the **Re●think Virtual Travel Trade**Show!

Ana

Jane + Jessie + Jenna + Ana

ORDER BROCHURES

Upcoming Webinars

Oct 22. **Culture & Heritage: The 6 influences that makeup Guyana** | Register Here

Nov 19. Landing a big one in Guyana | Register Here

Dec 3. Explore Costa Rica's Central Valley | Register Here



News At A Glance

Cruce Andino

- Now available! Our new packages with <u>promotional rates</u> valid until April 2021.
- We are pleased to announce that Cruce Andino is now World Travel &
 Tourism Council approved for Safe Travels. This means that we meet or
 exceed tha latest global protocols for healthy & safety. More info about the
 protocols & stamp here.
- Please visit our virtual booth at the Reothink Virtual Travel Trade Show to be held from November 9th to 12th where you can schedule a one to one appointment. Registration for buyers is FREE and you can register here.
 See you there!

Hotel Las Torres

- In response to the global pandemic, Las Torres Patagonia (Hotel Las Torres wilderness lodge and Fantástico Sur trekking outfitters) is launching four new "Bubble Travel" experiences to make it much safer and more exclusive for travelers to explore the wonders of Torres del Paine National Park in southern Chile. More information here.
- Hotel Las Torres' Health & Safety Protocols against COVID-19 for the upcoming 2020-2021 season here.
- Check out the newest program that we are launching for the 2020-2021 season: <u>MultiSport Program</u>.
- Our special All Inclusive Programs for the 2020-2021 summer season include the <u>Puma Encounter</u>, <u>W in Comfort</u> and <u>Honeymoon</u>.

Fantastico Sur

- In response to the global pandemic, Las Torres Patagonia (Hotel Las Torres wilderness lodge and Fantástico Sur trekking outfitters) is launching four new "Bubble Travel" experiences to make it much safer and more exclusive for travelers to explore the wonders of Torres del Paine National Park in southern Chile. More information here.
- Fantastico Sur's **new measures against COVID-19** for the upcoming 2020-2021 season **here**.
- We look forward to welcoming your guests for the upcoming 2020-2021 season. Check out our W, W Express and O Programs <u>here</u>.

Grand Hotels Lux

- As of September 4th, The Grand Punta del Este has reopened its doors
 and is already receiving guests in this first phase reopening. Since the
 beginning of the pandemic, Uruguay has been one of the less infected
 countries in the Americas region, reporting a total of 1,741 positive cases (only
 218 are still active) and 45 deceased (13 deaths per million people).
- Please visit our virtual booth in the Reothink Virtual Travel Trade Show to be held from November 9th to 12th where you can schedule a one to one appointment. Registration for buyers is FREE and you can register here.
 See you there!
- Missed our last webinar "Our gastronomy, our culture"? Don't worry! You can access the full webinar recording here.
- Contact us for discounted travel agent rates in any of our properties in Buenos Aires & Iguazú (Argentina) and Punta del Este (Uruguay).

Jungle Experiences

- We have decided to revamp our image in order to continue offering authentic and inspiring sailings aboard our exceptional ships. Please visit our new website here. Let us know what you think of our new branding.
- Jungle Experiences has implemented a Health & Safety Protocol in response to COVID-19. More info here.

 Contact us for discounted travel agent rates for cruises on Zafiro and La Perla.

Terranova

- The nation recently received a World Travel and Tourism Council (WTTC)
 Safe Travel Stamp, which covers over 16 new industry-wide safety protocols.
 More info here.
- We got certified as Traveller Made 1st Grand DMC Champion, which
 acknowledges the good job of the DMCs involved on the network. This is a
 great honor and a certification for which you have to meet high level of service
 and outstanding product.
- Costa Rican authorities have announced that residents of the entire United States, regardless of their State of residence, will be allowed to visit the country starting November 1st. More information here.
- Please visit our virtual booth in the Re•think Virtual Travel Trade Show to be held from November 9th to 12th where you can schedule a one to one appointment. Registration for buyers is FREE and you can register here.
 See you there!

Guyana

- Last month, we officially launched the North American OTT Course for Guyana. The course has been divided into four modules: Guyana Essentials, Nature, Birding & Wildlife, Culture & Heritage and Community-tourism and Lodges. The course also includes practical advice and information to help you sell Guyana including itineraries and a list of trade-friendly and local Guyanese operators you can book through. We encourage you to dive into the course and learn more about this singular destination. Did we mention there are prizes for the first 40 agents to complete it?
- Please visit our virtual booth in the Reothink Virtual Travel Trade Show to be held from November 9th to 12th where you can schedule a one to one appointment. Registration for buyers is FREE and you can register here.
 See you there!

Emerging Destinations

• We've moved! Our new address is: 4850 Manget Ct., Dunwoody, GA 30338.



Subscribe to our <u>new YouTube channel</u>! We'll be posting our webinars, videos from our clients and some other fun content.



Join our <u>Travel Trade Group Facebook Page</u> for insider access to all of our client's trade news, events, promotions, webinars, and more! Feel free to use this forum to ask questions, request information or share insights! All feedback is welcome.

Fall in Love with Guyana Through its Food

There is nothing better for a foodie than to explore the country through the sense of taste. **Guyana** is a melting pot of cultures – embodying culinary cues from the Chinese, East Indians, Africans, Portuguese, Dutch, British and its Indigenous Peoples.



What's So Special About Torres del Paine?



For those who don't already know, the national park that hosts Hotel Las

Torres wilderness lodge and Fantástico
Sur trekking outfitters is special for a number of different reasons.

Torres del Paine National Park was created in 1959 and declared a UNESCO

Biosphere Reverse by the UNESCO in 1978.

Monteverde — Costa Rica's Epic Cloud Forest

Terranova Costa Rica offers several different ways to discover Central America's legendary cloud forest.

Due to its high altitude — 4,662 feet (1,440 meters) above sea level — Monteverde receives a steady stream of clouds and the life-giving moisture



they contain.

Outdoor Adventure in the Andes with Cruce Andino

Why not break your <u>Cruce Andino</u> journey through the Andes with a day or two in Peulla, a wilderness outpost set amid the gorgeous Lake District of southern Chile where 4x4 photo safaris, boating and fly fishing are just a few of the outdoor adventures available to visitors.



































Want to Hear from us More?

Or Never Again?

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