



**News on Chile Concept, Colombian Journeys,  
Enchanted Expeditions, Grand Hotels Lux,  
La Coralina Island House, Las Torres Reserve**

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Dear Colleague,

Wow, what a busy summer for the Emerging Destinations' team. Jessie has been active from her new home in **Dallas**, doing in-person sales calls all around **Texas**. Jenna led a South America roadshow in **California**, and I did a sales mission across the **Northeast**. Meanwhile, Jane was holding down the fort and working on new clients who will be joining our portfolio in the upcoming months. Stay tuned!

The conclusion for our team after all these sales calls is that it's been a busy period for you all as well. We're so happy to see that business is finally coming back!

Even if you might be absorbed in your clients' summer vacation plans, remember that time flies. So don't leave preparations for the **2022 Festive Season** to the last minute. Now is the time to secure that perfect celebration spot for your clients. If they haven't already asked you about it, we encourage you to be proactive and call them with some cool ideas based on their preferences.

We invite you to look at this month's newsletter. **Enchanted Expeditions, Las Torres Reserve** and **Grand Hotels Lux** have amazing deals and **special offers** for your clients. And if you're looking for **unforgettable outdoor experiences** like hiking, kayaking, trekking, birdwatching, **Colombian Journeys** and **Chile Concept** can help you with customized and unique itineraries. For those feeling tired or in need of a recharge, **La Coralina Island House** can help with **yoga retreats**, bio emotional decoding sessions and other **wellness recovery programs**.

Enjoy the read and find the perfect getaway below!

Best regards,



## Upcoming Webinars

# News at a Glance

## Chile Concept

- Chile update on entry requirements for foreign travelers. Visitors to Chile must fill in the "**Travel Affidavit**" form online up to 48 hours prior to boarding, providing contact information and health and travel records. This form, available at [www.c19.cl](http://www.c19.cl), will display a QR code as a means of verification. Passengers who are not resident in Chile are also required to show evidence of health or **travel insurance** that covers COVID-related medical care duration of their visit. More info [here](#).
- We are pleased to remind you that obtaining the **Mobility Pass** which allows you to move within Chile, is now even easier, since the homologation of vaccines is done in just 5 steps online at [mevacuno.gob.cl](http://mevacuno.gob.cl) within a maximum period of 48 hours.
- [Contact us](#) as we can tailor the perfect itinerary to discover the best of Chile.

## Colombian Journeys

- **Did you know...?** Colombia is the second exporter of flowers in the world after the Netherlands and it is recognized for exporting a great variety of exotic flowers, of the highest quality and with the best colors and sizes.
- **Visit to Hacienda La Ramada.** Depart from Bogotá towards Hacienda La Ramada, located about one and a half hours from Bogotá in a nearby town called **Funza**. This is a Colonial Era House built in 1776 by the Marquis of San Jorge and is part of a family legacy passed down for generations. During the stay in the Ramada, there is a guided tour to the flower farm that started in 1969 and **currently exports high quality flowers to 35 countries around the world**. The house is surrounded by crops of flowers, and it stands over an indigenous territory which brings its visitors the opportunity to know a little bit more about the history of Colombia. As visitors walk through the crops, they can observe mother plants and

cuttings. It continues with the process of cutting, filtering and wrapping of two types of flowers. The next step occurs in the post-harvest sector where visitors can appreciate the process of packing, quality control, cold room and dispatch. The visit will end at La Bouquetera where special bouquets are created and arranged. After the visit, enjoy a typical lunch and before returning to the city, get delighted with a traditional snack from the area. **Duration:** 6 hrs. approx. The tour through the flower crops is only available Monday through Saturday.

- **Combine Cartagena & Baru!** Sofitel Hotel Chain offers packages starting at 4 nights with special rates including the **Sofitel Legend Santa Clara** as an option in the Historic Center of Cartagena combined with the **Sofitel Baru Casablanca** as the option in the Island of Baru. Valid thru October 31, 2022. Please [contact us](#) for more details and information. Conditions and restrictions apply.
- **Changes in the tour to Santa Fe de Antioquia.** In pursuance of always providing the best experiences to our clients visiting Colombia, some adjustments were made to the tour to *Santa Fe de Antioquia*. Among those are: 1) On the departure journey from the West of Medellín to the West Bridge there will not be a stop at the Parque de los Tamarindos, only a panoramic view. 2) The stop at the town of San Jerónimo after lunch has been removed. We appreciate taking these changes into account when booking with us.
- **Lost City closure.** The **Lost City Archaeological Park** located in the Snow-Covered Mountain Range of Santa Marta will be closed from **September 2nd to September 16th, 2022**. This is a preventive measure implemented by the Colombian Anthropology and History Institute (ICAHN) in order to protect and preserve the National Natural Parks. Please keep in mind that it will not be possible to do any excursions in the park during these dates.

## Enchanted Expeditions

- **Fall in love with Enchanted Expeditions Galapagos Autumn Cruise Departures!** Explore the Galapagos Islands either on M/Y Beluga or on M/Y Cachalote Explorer **this autumn** and save on select departure dates during **September, October, November, and December**. The specials are ranging from \$2,090 to \$3,100 US dollars (6-day and 8-day cruises). [Contact us](#) for more information, dates, etc.
- Great interview about the **rare giant tortoise Fernanda** (found in 2019) ~ a species thought to be extinct! Though she's currently the last of her kind, she may have up to 100 more years to live so there's hope that a male mate could be found. Listen [here](#).
- **Enchanted Galapagos Lodge** on Santa Cruz Island is ready to receive guests again after 2 years of renovations and significant improvements to the guests' rooms and common areas. More info can be [here](#).
- **Travel industry ALERT!** Are you traveling to the **Galapagos Islands?** [Contact us](#) for **discounted travel agent rates** when you stay at our renovated **Enchanted Galapagos Lodge**, a beautiful and peaceful paradise in the highlands of Santa Cruz Island.

## Grand Hotels Lux

- **All-ways at Buenos Aires!** Let's discover the Recoleta neighborhood! Distinguished by its marvelous Paris-style mansions, antique palaces, touristic attractions, wide green spaces and top-tier boutique stores. A mild climate allows the city to be visited at any time of the year (there are only a few days of intense heat or cold yearly, and moderate rain). The **Recoleta highlights** are: **Recoleta Cemetery**, see more [here](#); **Ateneo Grand Splendid Bookstore**, see more [here](#); **Floralis Generica**, see more [here](#); **National Museum of Fine Arts**, see more [here](#).
- **CSR practices.** **Iguazu Grand Resort** and **Panoramic Grand Hotel** hosted a breakfast for around 500 children (from 6 to 8 years old) participating in the "*Copa Maravilla del Mundo*". A total of 36 soccer clubs from different cities across the country participated in the third edition of this soccer tournament. You can access to the images [here](#).
- **Stay longer at Grand Hotels Lux!** Get one night free staying a minimum of 4 nights at any of our four hotels in three destinations: Buenos Aires and Iguazu Falls, in Argentina and Punta del Este, in Uruguay. Enjoy the city, beach or jungle for your next holidays and take advantage of this promotion. For information and reservations, please contact [reservas@grandhotelslux.com](mailto:reservas@grandhotelslux.com) and don't forget to request our spacious suites.
- **Enjoy up to 40% discount on a second room** for children under 12 years old in any of our four hotels in three destinations: **Buenos Aires** and **Iguazu Falls**, in Argentina and **Punta del Este**, in Uruguay. There are plenty of activities to enjoy and discover in depth each destination such as jungle tours, horseback riding, bike tours and more. For information and reservations, please contact [reservas@grandhotelslux.com](mailto:reservas@grandhotelslux.com) and don't forget to check availability for our **connecting rooms!**
- Take advantage of our newly **Grand Romance Packages**, a great opportunity to combine **Beach, Jungle & City** on an unforgettable romantic experience in **Argentina & Uruguay**. More info [here](#).

## La Coralina Island House

- Missed our last webinar "**Honeymoon Inspiration from Emerging Destinations**"? Don't worry! You can watch it [here](#).
- Starting in August, you will be able to connect San Jose (Costa Rica) to Bocas del Toro (Panama). Costa Rica Green Airways will operate the route (direct flights) three times a week.
- **Interested in Bio Emotional Decoding?** Practitioner Mikaela Madonia will be offering individual and group sessions **from August 12th to September 15th** at La Coralina Island Spa. More info [here](#).
- We are proudly founding members of [Coral Nation](#), a non-profit organization committed to preserving marine ecosystems through the engagement of local communities, scientific research and protecting biodiversity. We are regenerating damaged coral reefs by establishing ocean and land-based coral nurseries. Check this video...click [here](#).

- **Yoga Retreat Package - December 2022!** Join Therese Skovgaard Poulsen from **Veda Wellness Retreats** (Bali) on this energizing yoga retreat. You will enjoy a wide variety of yoga and meditation classes suitable for all practitioner levels. Check exact dates, schedule, prices and further information to **secure a spot** for you and/or your clients [here](#).
- Traveling to **Panama**? Or maybe you are interested in experiencing first hand the newest luxury resort in **Bocas del Toro**? [Contact us](#) for **discounted travel agent rates** with La Coralina Island House.

## Las Torres Reserve

- Missed our last webinar "**Honeymoon Inspiration from Emerging Destinations**"? Don't worry! You can watch it [here](#).
- The 2022-2023 season is drawing near! We are pleased to announce that **on September 8th Las Torres Reserve will begin its operation** in the **Central Sector** (Hotel Las Torres Patagonia, Mountain Hostels and Camping) and in the **Francés Sector**, so that you can enjoy your **W Circuit** and experience the best adventure in **Torres del Paine**. Contact us via **WhatsApp** at **+56 9 8357 9064** for further information, availability or booking requests!
- The first **sustainable cocktail bar** in Patagonia...is located at **Hotel Las Torres Patagonia**! Hotel's guests can try true works of organic art, with their environmentally friendly cocktails prepared with fresh produce straight from the Hotel and bar's organic kitchen garden. Learn more about it on [this video](#).
- **Special offer to the trade!** Are you attending ATTA's **AdventureNEXT Patagonia** scheduled **September 12nd to 14th, 2022**? For those of you interested in explore deeper the Torres del Paine National Park, Hotel Las Torres Patagonia is offering an amazing pre or post event offer: 4 days/3 nights **complimentary stay** (All Inclusive Package). Please [contact us](#) in case you would like to apply and take advantage of this incredible fam opportunity.
- **Hotel Las Torres Patagonia** is offering **5x4** and **4x3** special offers in All Inclusive Programs for stays between the opening date (September 8th) and October 15th. More info [here](#).
- **Patagonian International Marathon** (42 km, marathon; 21 km, half marathon; and 10 km) will take place on **September 10th, 2022** and the **finish line** for all distances is located in Las Torres Reserve (Central Sector). Choose between 3 packages and have your clients staying with us + **get extra 25% off on rates!**. More info [here](#).
- The **Ultra Paine Race** is a trail run inside and outside of Torres del Paine National Park, takes place on **September 24th & 25th, 2022** and offers the following race distances: 80km, 50km, 42km (marathon), 21km (half marathon), 14km and 7km. Whether your clients are elite runners, amateurs, or simply travelers in search of new experiences, the magic of running within these incredible and unique landscapes, is for a once in a lifetime experience! While the 80km, 50km, 42km and 21km race distances are run on trails outside of the National Park, the 14km and 7km races **start and finish** in the Central Sector of Las Torres Reserve, where you will find comfortable accommodation packages in our hotel, mountain hostels or equipped camping. Choose between 3 packages and have your clients staying with us + **get extra 25% off on rates!**. More info [here](#).

- Juan Lopez has been named as the new **Commercial Manager** of **Las Torres Reserve**. With 20 years of professional experience, Juan previously worked as Market Manager for North America and Asia-Pacific at the Tourism Promotion Corporation of Chile – Turismo Chile. Before arriving at Las Torres Reserve, he held the position of National Deputy Director of the School of Tourism at Duoc UC. A Business Engineer by profession, he completed his studies at the Amsterdam Business School, and later graduated with a Master's degree in Tourism from Monash University in Australia. Juan takes on the challenge of leading the marketing and sales teams, as well as implementing the commercial strategy at Las Torres Reserve. You can contact him [here](#).

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## Ana's Galapagos Trip Report



I spent six days aboard **Cachalote Explorer** sailing from Santa Cruz Island to South Plaza, Española, Bartolome and North Seymour. It was a stunning voyage during which I learned so much about nature (even more than a few years at school!). Following the cruise, I spent 3 days/2 nights at the **Enchanted Galapagos**

**Lodge** on Santa Cruz Island, which turned out to be a great way to slow down, relax and recharge my energy before returning home. *Read more* [here](#).

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## Nurturing Torres del Paine's Native Forests

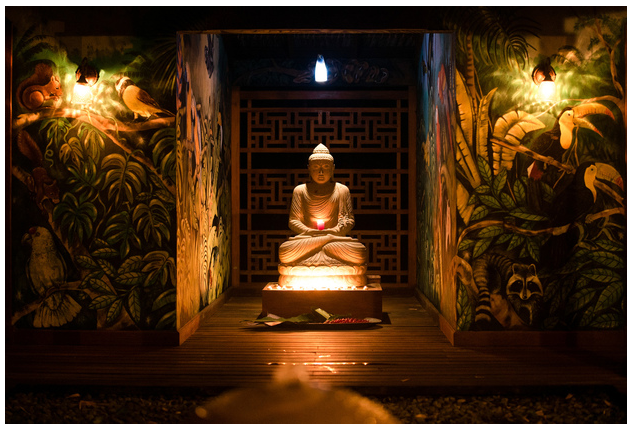
Since 2014, **Las Torres Reserve** has collected more than 3,500 lenga seeds to be carefully cultivated into the iconic Patagonian trees using temperature-controlled units.

When the seeds become seedlings, they are planted in Torres del Paine National Park through a community-based reforestation program. *Continue reading* [here](#).



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## Pamper Yourself at La Coralina



A sacred place, hidden in the tropical rainforest where guests come to wind down, learn about their bodies, and delve into themselves to discover insights and live a better life. **La Coralina Island Spa** embraces ancient healing rituals from around the world. *Read more [here](#).*

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## Discovering Recoleta

Make the **Recoleta Grand Hotel** your base for discovering the historic (and super trendy) Recoleta neighborhood of Buenos Aires. Among Recoleta's highlights are: El Ateneo Grand Splendid, Cafe La Biela, Cementerio de la Recoleta. *More [here](#).*



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## Guaranteed Chile Departures



**Chile Concept** offers three guaranteed departure journeys covering different regions and aspects of the incredible South American country — Wonders of the North, Classic Chile and Essential Chile. *Continue reading [here](#).*

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## The World's Most Beautiful River

Colombia's Caño Cristales is often called the "liquid rainbow" or "river of the five colors" (yellow, blue, green, red and black), and is considered by

many as the most beautiful river in the world because of its crystal-clear water, unusual marine plants and beautiful rock formations. [More here.](#)



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The Answer is Colombia

Colombia is a country of positive developments that today allow us to tell the world that we are the Answer.







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