

**July 2020** 



News on Cruce Andino, Grand Hotels Lux, Guyana,

Jungle Experiences, Hotel Las Torres, Fantastico Sur, TerraNova

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VIP MY CLIENTS!

**PORTFOLIO PROMOTIONS & UPDATES** 









Dear Colleague,

Hope all of you had a happy and safe Canada Day (to our Canadian colleagues) and Independence Day (to our friends in the U.S.)!

And please continue to send out positive vibes. Not sure if you've realized, but we're already counting down to 2021 . . . less than six months until when we can strike this "year to forget" from our calendars with the hope that the new year brings fresh air and only good things to our lives.

Because we were unable to do sales calls and travel around North America during the last three months, the Emerging Destinations' team has been mainly focused on webinars with our cool clients. We have been overwhelmed with the response and have actually doubled the attendance rate. Thanks for your support and interest!

Going forward, we want to dive even deeper into our creative skills and energy to produce more customized and private webinars for you and your team. So please reach out to us with ideas and dates when you would like to go live.

Last — and because all of us miss being out on the road so much — we're working on launching our Virtual Trade Show. Stay tuned!

Meanwhile, enjoy the blogs in the July edition of The Americas newsletter.

Best regards,

Ana

Jane + Jessie + Jenna + Ana

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# **Upcoming Webinars**

Jul 15. Four overnight options at Torres del Paine National Park | Register Here

Jul 16. **Self Drives in Iceland: Explore Iceland at your Leisure** | Register Here

Jul 21. A Lecture on Human Habitation with EcoTraining | Register Here
Jul 23. The Caribbean Coast of Costa Rica: Paradise Awaits | Register Here



# News At A Glance

# **Cruce Andino**

- Now available! Our new packages with promotional rates to April 2021.
- We still have space on our December 14th, 2020 departure. This will also be when a solar eclipse moves across the Chile/Andes Lake District. The eclipse will achieve more than 96% totality over much of the route. More info.

#### **Hotel Las Torres**

- Hotel Las Torres' Health & Safety Protocol against COVID-19 for the upcoming 2020-2021 season <u>here</u>.
- Check out the newest special program that we are launching for the 2020-2021 season: <u>MultiSport Program</u>.
- Our special <u>All Inclusive Programs</u> for the 2020-2021 summer season include the <u>Puma Encounter</u>, <u>W in Comfort</u> and <u>Honeymoon</u>.
- Please find our updated booking & cancellation policies as well as payment details here.

#### **Fantastico Sur**

- Fantastico Sur's new measures against COVID-19 for the upcoming 2020-2021 season here.
- We look forward to welcoming your guests for the upcoming 2020-2021 season. Check out our W, W Express and O Programs <a href="here">here</a>.
- Please find our updated payment details here.

#### **Grand Hotels Lux**

- Our Multi Destination Package 2020 offers an extra 10% off room rates and other great perks when you book 2 or more of our fabulous properties. <u>More</u> details.
- Explore the capital city of Argentina, "the Paris of South America", discover its
  eclectic European architecture and rich cultural life and enjoy extra perks and
  special discounts when staying at Recoleta Grand Hotel with our <u>Love Buenos</u>
  <u>Aires Package</u>.
- Iguazu Grand Resort freeze rates! The 2020 rates will be locked in for 2021. Furthermore, new bookings (travel window: 2020 & 2021) will enjoy the following extra perks: 30% off in Spa treatments, 20% off in transfers in&out and 10% off in Food & Beverage.
- Panoramic Grand Hotel will be offering the following added values for new bookings (travel window: 2020 & 2021): 20% off in transfers in&out, 15% off in Spa treatments and 15% off in Food & Beverage.
- <u>Contact us</u> for agent rates in any of our properties in Buenos Aires & Iguazú (Argentina) and Punta del Este (Uruguay).
- Missed our last webinar "Buenos Aires: Culture, Art & Architecture"? Don't worry! You can access the full webinar recording <a href="here">here</a>.

# **Jungle Experiences**

- Jungle Experiences **freeze rates** 2021 and 2022 rates. More <a href="here">here</a>.
- Jungle Experiences has new flexible booking conditions on selected departure dates on 2020, 2021 and 2022! The special deals include credit on international or national flights, kids sailing for free, credit or gift card to be used onboard, among other benefits. More information: <u>Zafiro</u> and <u>La Perla</u>.
- Jungle Experiences has implemented a Health & Safety Protocol in response to COVD-19. More info <a href="here">here</a>.
- No matter whom you are travelling with, check out the special benefits that we
  are offering for solo travelers, honeymooners and multigenerational families
  this year. Details <a href="here">here</a>.
- Contact us for agent rates for cruises on Zafiro and La Perla.

### **Terranova**

- Costa Rica stands out as one of the best destinations to visit post COVID-19.
   More info here.
- Why Costa Rica? Understanding Costa Rica's destination potential in a post COVID 19 environment. Read the Ernst & Young complete study <a href="here">here</a>.

# **Emerging Destinations**

• We've moved! Our new address is: 4850 Manget Ct., Dunwoody, GA 30338.



Subscribe to our <u>new YouTube channel</u>! We'll be posting our webinars, videos from our clients and some other fun content.



Join our <u>Travel Trade Group Facebook Page</u> for insider access to all of our client's trade news, events, promotions, webinars, and more! Feel free to use this forum to ask questions, request information or share insights! All feedback is welcome.

### Punta del Este: Family Options

Uruguay's top beach resort offers multiple attractions to enjoy with your family during your stay at **The Grand Hotel Punta del Este**. Adventures in motion, cozy natural surroundings and stories of treasures and pirates are just around the corner. Here's a listing of some of the must-sees to keep the kids smiling on holiday...



## Five Unique Guyana Experiences You Can't Find Anywhere Else



A visit to <u>Guyana</u> is packed with adventure, nature and culture, all in equal and astounding measures. While the dense rainforest cover is always compared to that of the Amazon, and wildlife stalwarts are pegged against those of Africa's grasslands, there are a few things that make Guyana stand out from the rest.

Puerto Blest — Wilderness Retreat in the Argentine Andes

<u>Cruce Andino</u> offers the option of stopping over in <u>Puerto Blest</u> for one

or more nights. The rustic resort is immersed in the dense vegetation of the Valdivian forest and surrounded by the imposing Andes and waterbodies like Lago Frías with its peculiar emerald green color.



## Rediscovering the Amazon: Get Inspired by These Stories



Jungle Experiences offers three stories that'll make just about anyone put the Amazon on their travel bucket list: "How Amazon Delivers", "Into the Wild" and "Cruising the Wild Peruvian Amazon".

### I Dream of Chile

The incredible landscapes you've been longing to visit are still waiting for you in Chile. Get inspired, prepare and plan ahead. Learn more at the official sites of Chile Tourism: Website, Facebook, Instagram and Twitter.





# Read All About It! Read All About It!



# Gordon Ramsay Voyages Deep into the Guyana Rainforest

National Geographic sent Gordon Ramsay to Georgetown and the Amazon Basin of Guyana, where he found a wealth of opportunities to create a personal spin on traditional Guyanese cuisine for his new Nat Geo television series.

Cath the rest of the story by Jill K. Robinson <a href="here">here</a>.





























Want to Hear from us More?

Or Never Again?

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