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**Redtail News** 

January 2021

# Strengthening Client Relations and Increasing Engagement For A More Successful Practice

On December 15th, Redtail CEO Brian McLaughlin joined a CEO panel webinar "for an educational discussion on how to strengthen your client relationships and engage with your audience throughout this transition" to a virtual practice. You can view a replay of that discussion here.



### What's New in Integrations?

FinFoli

**FinFolio**'s new integration with Redtail synchronizes clients, notes, tasks, investment accounts and positions with values. You can control which items are synced, the directionality of the sync (e.g. one- vs. two-way) and how often the

sync happens. Learn more about FinFolio and this integration with Redtail here.

## **Upcoming Webinars**

Introducing Redtail Speak!: every Monday at 11:00 am Pacific Redtail Overview Demos: every Tuesday at 11:00 am Pacific <u>30 Minute Quick Starts</u>: every Wednesday at 11:00 am Pacific

#### **Topical Webinars:**

New Partner Spotlight: Holistiplan

Wednesday, January 6, 11:00 am Pacific

How to Tackle Data Clean Up

Thursday, January 7, 11:00 am Pacific

Three keys to unlock unlimited growth and supercharge productivity

Tuesday, January 12, 10:00 am Pacific

Redtail Essentials: Manage Your Account

Thursday, January 14, 11:00 am Pacific

New Partner Spotlight: Levitate

Tuesday, January 19, 10:00 am Pacific

Tour Of The Contact Record

Thursday, January 21, 11:00 am Pacific

**Best Practice Partner Webinar: Aidentified** 

Tuesday, January 26, 10:00 am Pacific

Redtail Essentials: Today Page

Thursday, January 28, 11:00 am Pacific

Our webinars are free to users. You can see the **full schedule for upcoming webinars here** 

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