



Dear Colleague,

As this goes out, we are conducting our first road show with our fabulous South American portfolio. Staying in the NY and Connecticut area this time, and frankly hitting ourselves for not picking a warmer climate! Let's hope it warms up!

Lot's of news from our portfolio below -- and some terrific specials. As always, feel free to use our content for your social media, newsletters etc!

Happy selling!

Jane + Jessie + Jenna + Ana

February 2020











ORDER BROCHURES

TODAY 2pm EST! Discover Costa Rica's North Pacific with Terranova | Register Here

Feb 27. The Essequibo River Circuit with Evergreen Adventures | Register Here

Mar 17. Hiking and Safaris in Guyana with Rainforest Tours | Register Here

April 16. Guyana, A Birders Paradise | Register Here

May 14. The South Rupununi Circuit with Wilderness Explorers | Register Here



News At A Glance

Grand Hotels Lux

- Our Multi Destination Package 2020 offers an extra 10% off room rates and other great perks when you book 2 or more of our fabulous properties. More details.
- Explore the capital city of Argentina, "the Paris of South America", discover its
 eclectic European architecture and rich cultural life and enjoy extra perks and special
 discounts when staying at Recoleta Grand Hotel with our <u>Love Buenos Aires</u>
 <u>Package</u>.
- <u>Contact us</u> for agent rates in any of our properties in Buenos Aires & Iguazú (Argentina) and Punta del Este (Uruguay).

Peru EcoCamp

 Our new 3d/2n <u>glamping tour</u> focused on Salkantay Glacier Lake is perfect for the adventurous traveler who has fewer days and wants to enjoy the breathtaking Peruvian Andes.

Hotel Las Torres

- Take a look here at our exciting 2020 Excursion Catalogue.
- Our special <u>all inclusive programs</u> for the 2020 summer season include the **Puma** Encounter, W in Comfort and Honeymoon.
- We have Puma Encounters scheduled until April 2020. More
- Our 2020 summer season ends 30 April! Check out our all inclusive rates here.
- Please find our updated payment details <u>here</u>.

Fantastico Sur

- Reminder! Due to an increase in the entrance fee to Torres del Paine National Park, all of our programs have increased by US\$23. More
- Our 2020 Season (to April 2020) includes <u>W Circuit</u>, <u>W Express</u>, <u>W Scheduled Departures</u>, <u>W Plus</u>, <u>O Circuit</u>.
- Please find our updated payment details here.

Oceanwide Expeditions

 Due to the outbreak of coronavirus, we have decided to suspend from embarkation any individuals who have traveled from or through mainland China, Hong Kong or Macau within 14 days prior to our cruise departure dates. More info

- Great news! We are offering a <u>5% discount</u> on all our published USD rates for Antarctica voyages until April 1, 2020. New bookings only.
- We are thrilled to be named the 2019 World's Leading Polar Expedition Operator for the fifth time at the World Travel Awards. More
- The construction of our new ship, the MV *Janssonius* has begun. Cruises for wildlifeloving and adventure-seeking passengers aboard this Polar Class 6 ice-strengthened vessel will begin in November 2021.
- So many deals! You can save from \$250 to \$2,000 on select departures. Stay up to date with all of our current deals here.
- All superior cabins on m/v *Plancius* have been completely renovated. Enjoy them on these <u>upcoming departures</u>.
- The recently launched m/v *Hondius* is the world's first registered Polar Class 6 passenger vessel and will be sailing these <u>upcoming itineraries</u>.
- <u>Sign up</u> for our Partner Portal to dive deeper into the Antarctic. View videos, download photos and more.
- The Weddell Sea, Antarctic Peninsula, South Georgia, and numerous other iconic far-south sites are options for our prized Antarctic voyages.

Jungle Experiences

- Kick off the new year with not to be missed early bird specials! Book by March 30, 2020.
- New! Sales kits packed with useful information available for <u>La Perla</u> and <u>Zafiro</u>.
- <u>Contact us</u> for agent rates and more information on cruises aboard *Zafiro* and *La Perla*.

Cruce Andino

- <u>CNN Travel</u> has listed Chile's spectacular Lake District as the first among the 20 best places to visit in 2020. We offer leisurely <u>lakes crossings</u> with overnights at national park lodges and plenty of outdoor activities along the way.
- Now available! Our new <u>packages with promotional rates</u> for January 2020–April 2021.
- We still have space on our Andes crossings on December 14th, 2020 -- the day that an almost total solar eclipse moves across the Chile-Andes Lake District. The eclipse will achieve more than 96% totality over much of the route. More info.

Emerging Destinations



Join our <u>Travel Trade Group Facebook Page</u> for insider access to all of our client's trade news, events, promotions, webinars, and more! Feel free to use this forum to ask questions, request information or share insights! All feedback is welcome.

Torres del Paine on Horseback



It's not too late to explore <u>Torres del Paine</u>
National Park on horseback with Hotel las
Torres -- dates are still available in March and
April on our 4-day equestrian itinerary. <u>MORE</u>

Four Great Destinations in Costa Rica

Many countries have secret places, great activities and fantastic hotels that are yet to be discovered by the travel industry or mass tourism.

<u>Terranova</u> offers its list of places in Costa Rica that well-seasoned travelers seeking exclusivity and something completely new should definitely experience. <u>MORE</u>



Fort Zeelandia — Guyana's Hidden Historical Gem



<u>Guyana</u> is becoming world-renowned for its natural treasures. But the rapidly emerging South American destination boasts some pretty cool historic sights, too. Like Fort Zeelandia on the Essequibo River. MORE



Peru Ecocamp's Getaway Tour is for the adventurous traveler who has fewer days and wants to enjoy the breathtaking Peruvian Andes while staying at luxurious eco-camps that provide a true glamping experience.

The tour gives affords a chance to contemplate the majesty of the sacred Salkantay and Humantay mountains, and visit the lofty Humantay Lake (4,298 meters/14,100 feet). MORE

Madero Tango Arrives at Iguazú

Argentina's national dance is spicing up nights at Iguazú Falls thanks to a new partnership between Madero Tango — the famous dance and music show from Buenos Aires — and Iguazú Grand Resort.

"Madero Tango Iguazú" takes the stage every night (except Tuesday) in a theater at the upscale resort. <u>MORE</u>



2020 Wish List for Sustainability in the Peruvian Amazon



Last year, <u>Jungle Experiences</u> took an important step in Amazon sustainability by partnering with the <u>AmaTusZonas</u> initiative to raise awareness about the importance of

Catch the Patagonia Solar Eclipse with Cruce Andino

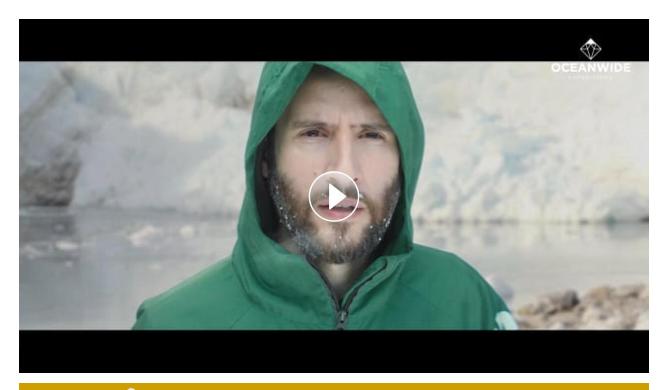


Patagonia goes dark in December 2020 as a **solar eclipse** sweeps across the bottom end of South America. And <u>Cruce Andino</u> is offering a very special way to view this once-in-a-lifetime phenomenon while traveling through the Andes between Chile and Argentina.

There's still space left on Andes crossings on and around December 14th. MORE

Oceanwide Expeditions' Walk Into the Waking Dream

The call of the wild is not exclusive to wild animals. It exists in us, too – wherever and whoever we are.





Read All About It! Read All About It!



CNN Travel has listed Chile's spectacular <u>Lake District</u> as the first among the <u>20 best places to visit</u> in 2020.

































Want to Hear from us More?

Or Never Again?

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