



Dear Colleague,

We are pleased to announce that <u>TerraNova Costa Rica</u> has joined the Emerging Destinations portfolio. TerraNova is a good match for us as while they can offer beach visits, they excel in showcasing Costa Rican adventures -- be it surfing, treks, fishing, whitewater rafting, helicopter rides or transfers.

Take a look below at the latest news from our portfolio -- which is continuing to grow. 2020 is looking to be our best year ever and that is due to the support of you, our travel industry partners! Many, many thanks,

Here's to a fabulous year!

Jane + Jessie + Jenna + Ana

January 2020











Grand Hotels Lux

- Explore the capital city of Argentina, "the Paris of South America", discover its
 eclectic European architecture and rich cultural life and enjoy extra perks and special
 discounts when staying at Recoleta Grand Hotel with our <u>Love Buenos Aires</u>
 <u>Package</u>.
- <u>Contact us</u> for agent rates in any of our properties in Buenos Aires & Iguazú (Argentina) and Punta del Este (Uruguay).

Peru EcoCamp

 Our new 3d/2n <u>glamping tour</u> focused on Salkantay Glacier Lake is perfect for the adventurous traveler who has fewer days and wants to enjoy the breathtaking Peruvian Andes.

Hotel Las Torres

- Take a look here at our exciting 2020 Excursion Catalogue.
- Our special <u>all inclusive programs</u> for the 2020 season include the **Puma Encounter**,
 W in Comfort and Honeymoon.
- We have Puma Encounters scheduled between now and April 2020. More
- Our 2020 season is in full swing! Check out our all inclusive rates here.
- Please find our updated payment details here.

Fantastico Sur

- Reminder! Due to an increase in the entrance fee to Torres del Paine National Park, all of our programs have increased by US\$23. More
- Our 2020 Season (to April 2020) includes <u>W Circuit</u>, <u>W Express</u>, <u>W Scheduled Departures</u>, <u>W Plus</u>, <u>O Circuit</u>.
- Please find our updated payment details <u>here</u>.

Oceanwide Expeditions

- We are thrilled to be named the 2019 World's Leading Polar Expedition Operator for the fifth time at the World Travel Awards. More
- The construction of our new ship, the MV *Janssonius* has begun. Cruises for wildlifeloving and adventure-seeking passengers aboard this Polar Class 6 ice-strengthened vessel will begin in November 2021.
- So many deals! You can save from \$250 to \$2,000 on select departures. Stay up to date with all of our current deals here.
- All superior cabins on m/v Plancius have been completely renovated. Enjoy them on these <u>upcoming departures</u>.
- The recently launched m/v <u>Hondius</u> is the world's first registered Polar Class 6 passenger vessel and will be sailing Oceanwide Expedition's most popular Arctic itineraries.

- <u>Sign up</u> for our Partner Portal to dive deeper into the Antarctic. View videos, download photos and more.
- The Weddell Sea, Antarctic Peninsula, South Georgia, and numerous other iconic far-south sites are options for our prized Antarctic voyages.

Jungle Experiences

- Kick off the new year with not to be missed early bird specials! <u>Book by March 30,</u>
 2020.
- Check out our directories of links to all you need to know about adventure Amazon cruises aboard *La Perla* and luxury Amazon cruises aboard *Zafiro*.
- <u>Contact us</u> for agent rates and more information on cruises aboard *Zafiro* and *La Perla*.

Cruce Andino

- <u>CNN Travel</u> has listed Chile's spectacular Lake District as the first among the 20 best places to visit in 2020. We offer leisurely <u>lakes crossings</u> with overnights at national park lodges and plenty of outdoor activities along the way.
- Now available! Our new <u>packages with promotional rates</u> for January 2020–April 2021.
- We still have space on our Andes crossings on December 14th, 2020 -- the day that an almost total solar eclipse moves across the Chile-Andes Lake District. The eclipse will achieve more than 96% totality over much of the route. More info.

Emerging Destinations



Join our <u>Travel Trade Group Facebook Page</u> for insider access to all of our client's trade news, events, promotions, webinars, and more! Feel free to use this forum to ask questions, request information or share insights! All feedback is welcome.

Terranova Costa Rica Joins Emerging Destinations

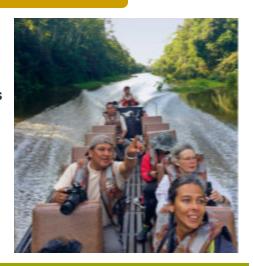


We are extremely pleased to announce that <u>Terranova Costa Rica</u> joins the Emerging Destination family in January.

With more than 20 years of experience in the market, Terranova boasts the knowledge, partnerships and perfect team to design, organize and execute the best rainforest, mountain, river and beach encounters in Costa Rica. MORE

Three Travelers — Three Different Amazons

They say that each trip is unique, that each traveler lives and grows through experience in their own way. At <u>Jungle Experiences</u>, we invite you to go on board vicariously, through the eyes of three **expert travelers** exploring a special corner of our planet. They told us about their experience and, through their eyes, we have the opportunity to relive their tales of the magic of sailing the Amazon — onboard a Jungle Experiences cruise. MORE



Mount Roraima Podcast Series



Climbing <u>Guyana's</u> incredible Mt Roraima is the focus of a new five-part series on **Terra Incognito: The Adventure Podcast**. The episodes run from preparation and takeoff in Georgetown, parachute drop into the Guyana rainforest, trekking through pristine jungle to reach the fabled mountain, and then the climb

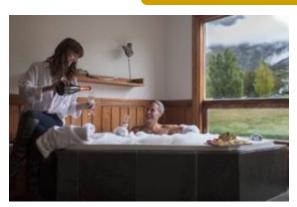
Catch the Patagonia Solar Eclipse with Cruce Andino



Patagonia goes dark in December 2020 as a **solar eclipse** sweeps across the bottom end of South America. And <u>Cruce Andino</u> is offering a very special way to view this once-in-a-lifetime phenomenon while traveling through the Andes between Chile and Argentina.

There's still space left on Andes crossings on and around December 14th. MORE

Cozy Comfort at the Edge of the World



Patagonia doesn't get any more cozy or comfortable than <u>Hotel Las Torres</u> in Chile's Torres del Paine National Park.

The legendary **wilderness lodge** — located along the "W" Trail at the base of the towering mountain range — boasts 74 guest rooms divided into three categories. MORE

Peru Ecocamp Adds Fixed Departures

Peru Ecocamp is launching **fixed departures** on its Andes glamping trips in 2020 to give greater opportunity to travelers who wish to join a group rather than make the Machu Picchu trek themselves.

All of these small-group trips will feature the personalized service that makes for an unforgettable experience. MORE



Trekking the "W" Circuit:



Discovering Punta del Este

Flanked more than 12 miles of fabulous beach, The <u>Grand Hotel Punta del Este</u> is the perfect place to kick back, catch some rays or dive into various water sports. But there's more to the chic Uruguay than just fabulous beaches. The hotel is conveniently located for **exploring the city's** vibrant shopping, dining and nightlife scene, as well as local museums, parks and public art. <u>MORE</u>



It's Not Too Late to Trek Torres del Paine

It's only January — barely halfway through the season. Which means it's not too late to plan an **epic trek** on the legendary "W" or "O" trails of Torres del Paine National Park with <u>Fantastico Sur! MORE</u>



































Want to Hear from us More?

Or Never Again?

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