



February 2021



**News on Cruce Andino, Grand Hotels Lux, Guyana,
Jungle Experiences, Las Torres Reserve, Terranova**

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PORTFOLIO PROMOTIONS & UPDATES



Dear Colleague,

I'm just back from a two-week vacation in Florida - Naples and Miami - which was in fact my first international trip away from my home in Buenos Aires after 10 months of lockdown.

I was really surprised at how well the new Covid health protocols were implemented at the airports in Buenos Aires, Houston and Miami, as well as during my flights with United Airlines and the destinations I visited.

This firsthand experience gave me the confidence to motivate every single person I talk with that they shouldn't have any doubts about traveling again. Just pick a destination and date and go!

News and information about our great destinations and special offers await you and your clients in the latest version of our Americas newsletter below.

As always, should you have any doubt or need help with your next trip, don't hesitate to reach out.

Let's travel the world!

ORDER BROCHURES

Upcoming Webinars

Feb 18. **Explore the Rivers of Guyana** | [Register Here](#)

Mar 4. **Getting to Guyana - With JetBlue!** | [Register Here](#)



News At A Glance

Cruce Andino

- Cruce Andino **freezes rates** for 2022! Plus, they're already quoting and booking trips for the next season. More [here](#).
- Are you planning to travel to Patagonia next 2021-2022 season? [Contact us](#) for **discounted travel agent rates** with **Cruce Andino**.

Las Torres Reserve

- **Cerro Paine Reserve, Hotel Las Torres** and **Fantastico Sur** have merged and are now operating under a single name and logo: **Las Torres Reserve**. As part of the merge, a new website has also been launched. The website features all of the offerings on the Reserve, from all-inclusive programs at the Hotel, to trekking circuits and excursions. Visit the **new website** [here](#) and follow them on their new **social media channels**: [Facebook](#), [Instagram](#) and [Twitter](#).
- **Hotel Las Torres** has made the difficult decision not to open the hotel on January 15th as planned. It will not operate for this season and will reopen again in October 2021.
- The **Mountain Lodges & Cabins** in the Central Sector & Cuernos Sector **will not be open** this January and February as originally planned. We have rescheduled the opening for March 1st, 2021. During January and February 2021, we are **only offering accommodation in our campsites** in the Central Sector & Cuernos Sector.
- Check out all of the **marketing materials** you need from **Las Torres Reserve**: photo gallery in high and low resolution, videos, logo and COVID-19 protocols. Click [here](#).
- The **W Circuit** is the most popular hike in Torres del Paine National Park for a reason – it's stocked with all the highlights including Las Torres Base Viewpoint, Los Cuernos Mountains, Francés Valley, Paine Grande and Grey

Glacier. We invite you to **take a virtual tour** of one of the best hikes in the world: the W trekking circuit. Click [here](#).

Grand Hotels Lux

- With the **Book Now Travel Later** special offer, you can choose the **Iguazu Falls** as your next travel destination. **Iguazu Grand Resort** is offering a **3x2** promo, a great deal to plan your next vacation at one of the **New Seven Natural Wonders of the World**. More info [here](#).
- Due to the latest government's restrictions in response to the pandemic, **The Grand Hotel Punta del Este** has made the difficult decision to temporarily close its doors until September 2021. Should you need assistance in rescheduling a booking, please send us an email to info@puntagrand.com or call us +598 4249 1234.
- **Panoramic Grand Hotel** in the Iguazu Falls **reopened its doors** on December 4th and are operating normally. New Health & Safety Protocols have been put in place to guarantee the safety of both guests and employees. More info [here](#).
- **Recoleta Grand Hotel** in Buenos Aires has turned its meeting rooms into tv studios...if you're planning a virtual conference, take advantage of the **Recoleta Grand Studio Package**, specially designed to meet the needs of the new normalcy and including operator, technical support, high speed wifi and more! If you're interested in further information or booking your virtual event, please send us an email to sales@recoletagrand.com. More info also available [here](#).

Jungle Experiences

- Looking for a **great getaway**? We still have **availability** on some fixed departures in April & May. Cruise the Amazon river during 4 days... More info [here](#).
- We have decided to revamp our image in order to continue offering authentic and inspiring sailings aboard our exceptional ships. Please visit our new website [here](#). Let us know what you think of our new branding!
- **Contact us** for **discounted travel agent rates** for cruises on Zafiro and La Perla.

Terranova

- Henry Rodriguez Murillo, Inbound Division Manager of Terranova, would love to meet you on a **30-minute appointment** on either **February 23rd or 25th**...you will be able to learn more while he provides you with all the current Costa Rica updates. You can check availability and **book your private one on one virtual meeting** [here](#).

- Bloomberg says **Costa Rica** is among the **top 2021 vacation destinations**. Read the full article and discover this amazing country where travelers can immerse themselves in nature and leave no trace by clicking [here](#).
- Looking for **special deals**? Get a third or fourth night free, an extra 25% off or a food & beverage credit...We invite you to discover the best of Costa Rica and **take advantage** of these **current promotions**. Click [here](#).
- In response to the COVID-19 pandemic, **Terranova DMC**, the prime Costa Rica travel agency specialized in boutique experiences, has launched **new, private experiences** for those looking for exclusivity and social distancing. More information and sample itineraries [here](#).

[Guyana](#)

- Missed our last webinar "*Rediscover Guyana*"? Don't worry! You can access the full webinar recording [here](#).
- Last September, we officially launched the **North American OTT Course for Guyana**. The course has been divided into four modules: Guyana Essentials, Nature, Birding & Wildlife, Culture & Heritage and Community-tourism and Lodges. The course also includes practical advice and information to help you sell Guyana including itineraries and a list of trade-friendly and local Guyanese operators you can book through. We encourage you to [dive into the course](#) and learn more about this singular destination. Did we mention there are prizes for the first 40 agents to complete it?

[Emerging Destinations](#)

- Did you know that Argentina is adding **new flight options** from Buenos Aires to Patagonia? Read the full **Insider Travel Report's** article [here](#).



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Cruising with Caimans (and Other Critters) in Karanambu

The one wildlife species you're bound to encounter several times during your trip into the heart of [Guyana](#) is the black caiman, a crocodile-like reptile that inhabits South America's tropical

wilderness.



You Can Also Chill Out in Patagonia



Patagonia may be world renowned for outdoor adventure. But part of the fun of visiting Torres del Paine National Park is letting your mind and body relax.

In addition to hiking and horseback riding, guests at [Las Torres Reserve](#) can chill out Patagonian style at a number of different spots around the

lodge.

Costa Rica After Covid: As Safe and Gorgeous as Ever

[Terranova](#) reports that several international media outlets have run glowing stories about Costa Rica during the pandemic and recommended the Central American nation as one of the best places to visit after the crisis has passed.



A Crash Course in Guyanese Cuisine with Gordon Ramsay

Gordon Ramsay gets together with local celebrity chef Delvin Adams in Georgetown to undertake a crash course in Guyanese cooking for his television series.



Read All About It! Read All About It!



South America's Most Endangered Tribe

News.Com (Australia) offers rare photos and a fascinating look inside the “world’s most endangered tribe” — the nomadic Awá people of the Amazon — through the lens of a National Geographic photographer.

Quotable quote: “There are only around 80 of the nomadic Awá, one of the last ‘uncontacted’ tribes of the Amazon, in a reserve in the Maranhão forest in Brazil. They live as they have for centuries, using traditional methods to hunt armadillos and gathering wild honey and babassu nuts in the dense landscape.”

Catch the rest of the story and photos by Charlie Hamilton James [here](#).



Want to Hear from us More?

Or Never Again?

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