

News on Chile Concept, Colombian Journeys, Enchanted Expeditions, La Coralina Island House, Las Torres Reserve

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Dear Colleague,

And here we are again — April and another birthday for me. Which means I'll be adding a few pounds after celebrations with my fiancée, family, friends, neighbors, and little Napoleon! Our newest family member, a Jack Russell Terrier, is already making our lives more fun and active!

I'm also excited to welcome Ariel Barrionuevo (GM of **La Coralina Island House**) and Guillermo Villoria (GM of **Colombian Journeys**) to Argentina. Both are attending the **Emotions Buenos Aires Trade Show** at the end of the month. If you're going to be here as well, please make sure to visit their booths or schedule a meeting with them.

In this month's Americas newsletter, you'll discover some amazing deals for you or your clients and news about winning awards (congrats **Las Torres Reserve**!). Take a break from your busy day and enjoy the reading.

As usual, don't hesitate to book a virtual appointment with me <u>here</u> and/or meet us in person while we're on the road (see dates and cities below).

Best regards,

Ana, on behalf of The Emerging Destinations team (Jane + Jenna + Ana)



Upcoming Travel! Emerging Destinations On The

Road

We will be in the following places over the next few months, and would love to see you! If we will be in your area, click on the link below to request an event invitation or schedule an appointment with us:

- <u>Denver, CO</u>: our client Las Torres Reserve will be doing in person sales calls: Monday, June 5 & Tuesday, June 6
- New York City, NY: Monday, June 12 to Wednesday, June 14
- Seattle, WA: Monday, June 12 to Wednesday, June 14
- Chicago, IL: Thursday, June 15 & Friday, June 16
- Portland, OR: Thursday, June 15 & Friday, June 16
- <u>Grand Rapids, Ann Arbor & Detroit, MI</u>: Monday, June 19 & Tuesday, June 20
- Cleveland & Columbus, OH: Wednesday, June 21 & Thursday, June 22

News at a Glance

La Coralina Island House

- Are you attending the Emotions Buenos Aires Trade Show from April 23 to 26?
 Please make sure to visit La Coralina Island House's booth and/or schedule a meeting with Managing Director Ariel Barrionuevo.
- Family Constellations Retreat. Join us this July for a transformative experience at our Family Constellations Retreat. Explore the depths of your family dynamics and discover new insights and healing as you connect with your ancestral lineage.
 <u>Contact us</u> for more info.
- Looking for a Summer Escape? Book today the All Inclusive Advance
 Purchase Package and indulge yourself in the Panamanian Caribbean at our litlle slice of paradise in Bocas del Toro. More <u>here</u>.

Las Torres Reserve

- We won! Las Torres Reserve took the first place in the WTM Latin America Responsible Tourism Awards. We were awarded the highest prize of the Responsible Tourism Awards in the category "Best Initiatives for Nature Conservation" in the third annual WTM Latin America conference in São Paulo, Brazil. Read more here.
- Journey to Patagonia, a podcast to discover Torres del Paine. The podcast, that can be found on Spotify, aims to provide future visitors to Torres del Paine National Park with the necessary tools to plan their trip and encourage those who have not yet decided to discover these wonderful landscapes. It's also a great resource for travel advisors who are working on a Patagonia trip for a client. <u>Click here</u> to start listening the 6 episodes.

- Juan Lopez, Director of Sales & Marketing, is doing a sales trip to **Denver (CO)**, New York City (NY) and Chicago (IL) in June. Please let <u>Ana</u> know if you would like to see him!
- Interested in learning more about Las Torres Reserve and/or start doing business for the upcoming season (September 2023 to April 2024)? Mr. Juan Lopez, Director of Sales & Marketing is open to **schedule one on one virtual meetings** with you. Please <u>contact us</u> so we can schedule the meeting for you!
- Hotel Las Torres Patagonia is nominated for South America's Leading Green Hotel 2023 in the 30th Annual World Travel Awards. The more votes they get...the higher their chances of winning! Please vote for them <u>here</u>. There's time until July 9th. Can we count on you?

Chile Concept

• <u>Contact us</u> as we can tailor the perfect itinerary to discover the best of Chile (Atacama desert, Easter Island, Patagonia, the wine region) as well as Antarctica.

Colombian Journeys

- Are you attending the Emotions Buenos Aires Trade Show from April 23 to 26?
 Please make sure to visit Colombian Journeys' booth and/or schedule a meeting with Managing Director Guillermo Villoria.
- New luxury cruise through the Magdalena River. AmaWaterways will begin operating the first line of luxury cruise ships to explore the Madgalena River starting on 2024. The debut is scheduled for March 30th, will welcome around 60 passengers, and will offer seven nights' itineraries that will sail between
 Barranquilla and Cartagena. Colombian Journeys will provide a wide offering of additional experiences before or after the cruise ship route. Contact us if you need help for pre or post tours!
- Rosario Islands, shortlisted as one of the top 20 islands to visit for a relaxing getaway. Brandenton Herald Newspaper from the state of Florida has selected this Colombian destination as one of the best islands to vacation in 2023. Rosario Islands is a Natural National Park located 40 minutes by boat from Cartagena. This natural reserve is comprised by sandy beaches and clear water offering an inviting and authentic space for aquatic activities like diving, snorkeling, and kayaking. Read the full article here.
- Medellin among the 50 best places in the world to visit. Times Magazine classified Medellín as one of 50 world's greatest places to explore in 2023. This destination, aside from being the host of the popular **Flower Festival** is known for its ample and innovative cultural and gastronomic offer. Visitors can enjoy strolling through Plaza de Botero, Antioquia Museum, visiting the Botanical Gardens, watching street art, break dance and graffities in the comunas, that keep the secrets of the area's urban life. Access the full article **here**.
- Visit Casa Pestagua by Relais & Châteaux, Cartagena. Cartagena is one of the most exclusive and desirable destinations for holidays in the world, which was designated a UNESCO World Heritage Site in 1984. The historical center is surrounded by 11 km of stone walls, offering romantic and magical scenarios with old-world luxury hotels such as Casa Pestagua, the only member of Relais & Châteaux in Colombia, which is set in an impressive 18th-century aristocratic

mansion transformed into an elegant luxury hotel. The hotel has renovated spaces providing 10 spacious suites and 6 harmonious rooms, and an exclusive restaurant in a Moroccan environment with flavors of the Caribbean and Pacific of Colombia. For further information or bookings, please do not hesitate to <u>contact us</u>.

Enchanted Expeditions

- This week the Enchanted Galapagos Lodge is hosting a retreat organized by the Plum Village Community (founded by the master teacher Thich Nhat Hanh).
 You can also run your own meditation or yoga retreat at our cozy lodge in the highlands of Santa Cruz Island. Contact us for a customized proposal.
- Albatross nesting season in the Galapagos... one of the highlights of visiting the archipelago! Nearly the entire population of 25,000 to 30,000 return to Española Island from April to December. We would like you to know that we have several spaces available onboard the M/Y Beluga and M/Y Cachalote Explorer during the month of June, one of the best months to watch these beautiful birds do their mating dances! <u>Contact us</u> for availability.
- Are you attending the Tour & Travel Exchange Trade Event (TTE) from June 8 to 11? Please make sure to schedule a meeting with Owner & Founder Judy Carvalhal.
- Travel Industry ALERT! Are you traveling to the Galapagos Islands? <u>Contact</u> <u>us</u> for discounted travel agent rates when you stay at our renovated Enchanted Galapagos Lodge, a beautiful and peaceful paradise in the highlands of Santa Cruz Island.

Emerging Destinations

- This spring join <u>LUXPages</u>, the ever-growing global community and directory of luxury travel professionals. With new suppliers added daily, travel advisor members can access in one place a world of vetted suppliers, including rep companies and DMC's, as well as other advisors; and find and connect with the suppliers you need with a robust search tool. Click <u>here</u> for a demo on LUXPages.
- <u>SquirrelFish</u> helps hotels, lodges and operators all around the world market themselves and share their marketing resources more cheaply, effectively and professionally to international tour operators and travel agents. If you are looking for an alternative to Dropbox, Google or OneDrive and don't want the expense or building your own website "Agent LogIn", then **SquirrelFish** is for you. **Username**: emergingdestinationsclient **Password**: Zebra123

Ecuador Trilogy: Andes, Amazon and Islands

Thinking about Ecuador for your next adventure? Don't limit yourself to one region when distances are short enough (and transportation good enough) to see the Andes, Amazon and Galapagos Islands all in one



trip. **Enchanted Expeditions** can show you the way by handcrafting a vacation itinerary that includes rainforest, mountains and islands in this small but actionpacked South American country. *Read more here*.

Chile's Riviera Coast

Just a two-hour drive from Santiago, Chile's Central Coast boasts landscapes and activities reminiscent of the French or Italian rivieras — the colorful waterfront of Valparaiso and the sun-splashed beaches of Viña del Mar, complemented by some of the country's best restaurants, a coastal wine region, and endless views.





La Coralina's Soothing Touch

With a long menu of treatments, **La Coralina Island House** is transforming into a full-blown wellness resort. Yes, they offer traditional massage in various genres such as Thai & Japanese, plus



manicures and pedicures. But it's alternative therapies where they really excel.

Read more *here*.

6 Fun Facts about Colombian Coffee

Which country produces the world's best coffee? Colombia is probably at the top of any list because, unlike other exporting countries, its coffee producers concentrate on quality rather than quantity. ana

Colombia is able to produce such incredible coffee because of its high mountain tropical weather, cleaning process and manual selection of the coffee grains.

More <u>here</u>.



30 years of Hotel Las Torres

Hotel Las Torres Patagonia opened its doors to visitors from all over the world on December 12, 1992, with 10 rooms and a kitchen. Today, the legacy of a family of pioneers who settled here to sow love and care for this Patagonian land is very much alive. So, we celebrate with our eyes looking towards the future and our vision: to become a global model of sustainable tourism and conservation, inspiring people with the nature and culture of Patagonia. Visit our website: **www.lastorres.com**.



COLOMBIAN JOURNEYS	CHILE	Enchanted Expeditions	CORALINA Morrison Marca HE 1990
LAS TORRES Patagonia	Pro Cruises	ProTravel	Pax More
Adversture Consults	ANANTARA BAZARUTO ISLAND RESORT	Acun Enkop Africa Luxung Camps	AVANI Victoria Falls Resort
CROWNE PLAZA AN IHG' HOTEL NAIROBI AIRPORT		JW MARRIOTT MASAI MARA LODGE	SIERRA LEONE Explore Treedom
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