

News on Enchanted Expeditions, Guyana Tourism Authority, Hidalgo Tours, La Coralina Island House, Las Torres Reserve, and River House Lodge Patagonia

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March 2024

Dear Colleague,

Greetings from sunny Naples (Florida), where I'm doing sales calls after visits to Fort Lauderdale and Palm Beach and an amazing week on the Emerging Destinations East Coast Roadshow (see the image below of our dream team in Manhattan).

For those of you who joined us at the road show, thanks and I hope you enjoyed the one-on-ones with our clients. For those of you who couldn't make it, drop me a line if you would like to schedule a virtual appointment (along with the company or destination of your interest) and I will arrange accordingly!

This month we're extremely happy and proud to announce that **River House Lodge** (in Argentine Patagonia) has joined the Emerging Destinations portfolio. This exclusive six-room lodge on the banks of the Chimehuin River is a paradise for fly fishers and a must stop for anyone aiming for mix of adventure (golfing, horseback riding, trekking, etc.) and relaxation. Please stay tuned for an introductory webinar in upcoming weeks.

With summer drawing near, it's time to plan your client's next vacation. **Ecuador**, **Guyana** and Panama are amazing destinations for those seeking outdoor adventure, cultural encounters and culinary experiences. And for travelers eyeing the Festive Season, Bolivia, Chile and Argentina are already taking bookings.

Review all our news and blogs below and get ready to book your client's dream vacation. Central & South America await!

Best regards,



News at a Glance

<u>River House Lodge Patagonia</u>

- **Take a video tour** of **River House Lodge Patagonia**, a hidden gem on the banks of the Chimehuin River (Argentine Patagonia) here.
- Download our **Digital Brochure** <u>here</u>.
- **Travel Industry ALERT!** <u>Contact us</u> for discounted travel agent rates at River House Lodge Patagonia, Emerging Destinations' newest client in the Americas portfolio!

Las Torres Reserve

- We have been nominated for a second year on a row for the World Travel Awards 2024 and you can help us with your vote until April 7th. We're nominated in 2 categories: South America's Responsible Tourism Award and South America's Leading Green Hotel. More info here and cast your vote here.
- Las Torres Reserve has just launched the rates & policies for the 2024-2025 season for both, the trekking circuits (staying at camping sites, mountain hostels and/or refugios) and the Hotel Las Torres Patagonia. In the brochures, you will find descriptions, rates, policies, graphic materials, and videos that you can use for your own marketing & sales purposes. We invite you to

download and review them at the following links: **trekking circuits** <u>here</u> & **Hotel Las Torres Patagonia** <u>here</u>.

<u>Hidalgo Tours</u>

- Are you attending Emotions Buenos Aires Trade Show (April 21st to 24th?). Please make sure to
 visit Hidalgo Tours DMC/Palacio de Sal Hotel's booth and/or schedule a meeting with Director of
 Sales & Marketing, Mrs. Denisse Elio.
- Check out the Agent Trade Pack <u>here</u> where you can access (and download) photos, videos, programs, information and much more from Hidalgo Tours DMC and Palacio de Sal Hotel.
- Travel Industry ALERT! Are you traveling to the Uyuni Salt Flats? <u>Contact us</u> for discounted travel agent rates when you stay at our <u>Palacio de Sal Hotel</u>, the first salt hotel in the world.

Guyana Tourism Authority

- Interested in learning more about Guyana? **Book your virtual training** with Jenna Farber <u>here</u>.
- Access our Agent Trade Pack <u>here</u> and download our Digital Brochure <u>here</u>.

Enchanted Expeditions

- The Galapagos National Park entry fee has just been revised by the Galapagos Province authorities after more than 20 years since its last modification. As per this new regulation, effective August 1st, 2024, the Galapagos entry fee will be raised to US\$200 per person for adult visitors while the fee for children under 12 years old will be US\$100 per person.
- We have some **amazing summer deals** onboard M/Y Beluga and M/Y Cachalote Explorer! 6 and 8 days itineraries available on selected departures dates **between July and September**. This unbeatable summer promo includes return airfare from Quito or Guayaquil to Galapagos, national park fee and 1 night stay at the Enchanted Galapagos Lodge. More info here.
- We're excited to officially introduce our new Hotel Manager at Enchanted Galapagos Lodge: Mrs.
 Marcia Vasconez. She has a background in hotel management, operations & customer service
 and has been working in the hotel industry not only in the Galapagos & Ecuador but also in
 Argentina and the USA. If you have clients staying at the lodge, don't hesitate to contact Marcia
 here as she will help you working on a memorable stay.
- Travel Industry ALERT! Contact us for discounted travel agent rates onboard M/Y Beluga or M/Y
 Cachalote Explorer. Come and explore the Galapagos Islands with us!

La Coralina Island House

- Stay Longer Package Book 4 nights and get your fifth night on us! Valid for stays between April 1st and October 31st, 2024 (exclusions may apply). Contact us for more info, rates, etc!
- Are you attending **Emotions Buenos Aires Trade Show** (April 21st to 24th?). Please make sure to visit La Coralina Island House's booth and/or schedule a meeting with Ana Kammerer, who will be representing them during the event.
- Family Constellations Retreat From May 15th to 19th, 2024. Explore family dynamics and
 ancestral connections in a supportive environment. Guided by experienced facilitators, discover
 healing and deeper understanding. Join us for transformative personal growth. More info, day by
 day schedule/agenda, and prices here. Important! Family Constellations Retreat rates are
 commissionable for tour operators and travel agents.
- Turtle Watching Season. Turtle nesting is about to start in Bluff Beach, Bocas del Toro. La Coralina Island House is walking distance from this Natural Reserve, an important site for sea turtles that nest here every year. We can set you up with a tour to watch this amazing experience. Both Leatherback and Hawksbill Turtles lay their eggs at Bluff Beach during March until September.

• La Coralina Island House guests Coral Nation Program. The purpose of this program is to create awareness and fight for a healthy ocean. We transplant coral clones onto degraded areas of the reef. When these coral fragments grow, they help to recreate reef habitats. This allows marine life to return and strengthens the reef against future damage. Our scientists are monitoring the growth of the corals we planted and researching to improve our reef restoration methods and knowledge. We are constantly researching and looking for new areas to expand coral restoration project to achieve our mission. All our guests are able to actively participate during their stay. If you wish to join us and take action in this universal cause, write us to info@coralnation.org or simply visit www.coralnation.org for more information.

Emerging Destinations

• Emerging Destinations is thrilled to partner with the UCLA Capacity Building Center in supporting the Women in Action Network (WIAN) or initiative, focusing on empowering women's groups in Northern Ghana's Shea butter industry. With a shared passion for adventure and strong partnerships, we're excited about our upcoming venture: hosting the inaugural Upper West Region Shea Festival in Wa, Ghana, on April 27, 2024. This event isn't just a festival; it's a dynamic platform for these remarkable women to connect with potential buyers, access health services, and showcase their work broadly. We're appealing to friends and well-wishers for support to make this festival a success, aiming to provide each attending woman with a stipend for lost wages, transportation, and refreshments for their families. Donations can be made via the WIAN website here. Your contributions are vital in empowering these women and providing the necessary resources for the event. Join us in this significant effort to create a meaningful impact and elevate these incredible women.

River House Lodge Joins Emerging Destinations

Emerging Destinations is pleased to welcome **River House Lodge** in Argentina to our family of cool destinations and companies around the globe.

Located on a 500-acre private estancia along the Chimehuin River in Patagonia, **River House** lies on the eastern side of the snowcapped Andes, about a 20-minute drive Chapelco-Aviador Carlos Campos Airport (CPC) with its connections to Buenos Aires and other South American cities.

The mythical Chimehuin is one of the most famous rivers in the world for fly fishing. Wading or floating "El Chime" is always an unforgettable experience due to the quality of its trout, the surrounding landscapes and the river's gin clear waters.

More Here.



Top Five Things To Do In Guyana



What do you get when you mix the chilled-out vibe of the Caribbean and the untouched natural beauty of the Amazons? The answer is easy — **Guyana**! One of the world's most stunning but untreaded countries.

We've picked the top five things that should make the bucket list of everyone who travels to **Guyana**. **Read More.**

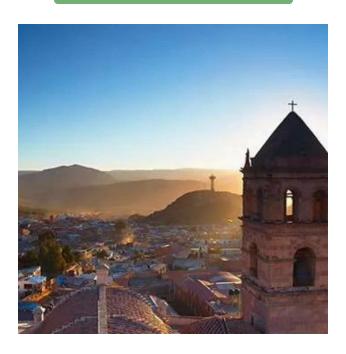
Foaling Around: Las Torres Celebrates A New Arrival

As part of the annual horse replacement plan in the stables of **Hotel Las Torres Patagonia**, eight adult horses were recently added to the herd. But the *baqueanos* who oversee their care and guide trail rides were surprised to discover a ninth horse — a newborn foal.

Continue Reading.



Bolivia's Silver City



Perched at more than 14,000 feet (4,000 meters) in the Andes, Potosí is Bolivia's silver city, am intriguing blend of indigenous and Spanish colonial cultures that leaves you breathless, both figuratively and literally given its altitude.

Panama's Medicinal Plants and Natural Dyes

Guests interested in the authentic culture of the Bocas del Toro islands should consider joining the Medicinal Plants and Natural Dyes tour offered by La Coralina Island House.

The tour offers a deep dive into the plants that add color to everyday life and the tribal medicine used by indigenous people to address numerous ailments and health issues. **Read More.**



It's Out! The 2nd Enchanted Expeditions Podcast



Drum roll please ... the 2nd **Enchanted Expeditions** podcast has (finally) dropped!

The focus this time is founder Judy Carvalhal and how she ended up living and raising a family in Galapagos, how she got into the tourism business in Galapagos and mainland Ecuador, and what life was like living in Galapagos in the early days. **Continue Reading**.



Las Torres Patagonia is driven by sustainability and responsible tourism. They are constantly developing various initiatives in conservation, environmental care, and raising awareness about the flora and fauna of Torres del Paine National Park.

This video touches on different activities including holistic grassland management, trail care and reconstruction, regenerative garden, firefighting, and others undertaken by **Las Torres Patagonia**.









































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