

Dear Colleague,

Greetings from sunny Scottsdale, Arizona, where I just arrived for an intensive round of in-person sales calls.

For those of you who attended our breakfast presentation at **The Canal Club in Scottsdale**, thank you for joining me. It's always nice to meet in person and put a face to a name.

I'm very much looking forward to tomorrow's breakfast presentation at **St. Cruz Restaurant in Tucson** and Friday's event at **Carcara Restaurant in Phoenix**.

In **December**, I'll be doing in-person sales calls in **Texas**. So please take a look at the calendar below and if you're around any of those cities and would like to meet, let me know!

Our clients in the Americas portfolio are working hard to accommodate last-minute requests for the upcoming **Festive Season**. If you have anyone who wants an awesome end-of-the-year getaway, please hurry as **Central & South America** are always busy during the holidays.

I'll be back at the office on October 31 (just in time to celebrate Halloween!) and not traveling again until early December. So let me know if you want to **book a 1:1** with me during the month of November to learn more about the Emerging Destinations clients in **Panama**, **Ecuador**, **Colombia** and **Chile**!

Best regards,

Ana, on behalf of The Emerging Destinations team (Jane + Jenna + Ana)



Upcoming Travel! Emerging Destinations On The Road

We will be in the following places over the next few months, and would love to see you! If we will be in your area, click on the link below to request an event invitation or schedule an appointment with us:

- <u>Toronto, Canada</u>: Wednesday, November 22nd to Friday, November 24th
- Montreal, Canada: Monday, November 27th and Tuesday, November 28th
- <u>Dallas, Austin, Houston & San Antonio, TX</u>: Friday, December 8th to Friday, December 15th

News at a Glance

Las Torres Reserve

- Last Minute Sale! Get 25% off at Hotel Las Torres Patagonia with the 4 days/3 nights All Inclusive Program on your new bookings staying from November 1st to 30th, 2023. More info here or contact Sarah Ranfone, Global Market Manager, who will help you with your booking. Send an email to Sarah.
- Check online availability on Las Torres Reserve's new platform! You can now check online availability on both, Hotel Las Torres Patagonia and the mountain hostels and the campsites. The platform is updated twice a day and can vary every minute. Please note that the only way to confirm spaces is still via email with your Account Executive. Check availability of mountain hostels and camping sites here. Check availability of Hotel Las Torres Patagonia here.

Chile Concept

• <u>Contact us</u> as we can tailor the perfect itinerary to discover the best of Chile (Atacama desert, Easter Island, Patagonia, the wine region), as well as Antarctica.

Colombian Journeys

 Chiribiquete National Park in southeast Colombia has been listed one of the world's biggest national parks. Protecting a massive tract of Amazon rainforest, tepui flat-topped mountains and wild rivers, the park looks like something out of

- "Jurassic Park" rather than a modern landscape. Read the full CNN Travel article here.
- A "sacred place": every year, from July to November, humpback whales draw visitors to Colombia's coast (Bahia Solano). They migrate from the frigid southern Pacific of Antarctica to Colombia's warmer waters for mate and breed. It's a journey of about 8,500 kilometers! Read the full article here.

Enchanted Expeditions

- **5x4 Christmas Special** at <u>Enchanted Galapagos Lodge</u>! Stay 4 nights and get your 5th night for free. Promo valid for stays between December 15th, 2023 and January 2nd, 2024. Book now while rooms are still available! <u>Contact us</u> for more info and/or confirm your booking.
- Check online availability on Enchanted Expeditions' fleet of yachts (luxury M/Y Passion, superior first class M/Y Beluga and first class M/Y Cachalote Explorer) here. Username: tour_operator. Password: 03avaiL. The platform is updated on a daily basis. Please note that the only way to confirm spaces is still via email with your Account Executive Debora (debora@enchantedexpeditions.com) or Wendy (wendy@enchantedexpeditions.com)

La Coralina Island House

- Missed our webinar "Harmonizing Nature & Luxury: Discovering Bliss in Bocas del Toro"? Don't worry! You can watch it here.
- Wild Cocoa Retreat. From November 29th to December 2nd, 2023 come and join us in this exquisite journey. More info such as day by day schedule, rates, etc here. Important! Wild Cocoa Retreat's rates are commissionable for tour operators and travel agents.
- Elemental Goddess Retreat, the ultimate experience for women seeking balance, renewal, and connection to their inner power. From February 29th to March 3rd, 2024, come and join us in this unforgettable journey, where ancient science meets feminine wisdom. More info such as day by day schedule, rates, etc here.
 Important! Elemental Goddess Retreat's rates are commissionable for tour operators and travel agents.

Emerging Destinations

We'd love to hear your **feedback** or **suggestions** for subjects for Emerging
 Destinations future **webinars**. <u>Tell us</u> is there something you'd like to learn more
 about!

Cacao Blessings at La Coralina

The Cacao Blessing Ceremony is a sacred ancient ritual to honor the elements and spirits of nature, creating a harmonious matrix with all living beings while expressing gratitude for life itself.

It's also known for its heart-opening properties and mood-boosting effects, so the ceremony can be quite a lively and euphoric experience.

Continue reading **here**.



Patagonia's "Surprise 5" Animals



Torres del Paine
Biosphere Reserve is the perfect setting for diverse and unique fauna. However, there are a few animals you might not have heard of that also make their home there. Sighting one of the following species will be one of the highlights of your at with Las Torres

Reserve.

Read more here.

Ecuador's Sacred Valley

Located in the far south of Ecuador near the Peruvian border, Vilcabamba offers an interesting contrast to the rest of the South American nation.

The name means "Sacred Valley" in Quechua, the

ancient Inca language that is still widely spoken today in the region.

More here.



South America's Ultimate Road Trip



More here.

Declared one of the world's great road trips by National Geographic and others, the Carretera Austral (Southern Highway) meanders for more than 770 miles through northern Patagonia.

Chile Concept can set you up with a self-drive rental car to explore this incredible place (and its numerous national parks) on your own.

Can You Speak Colombian?

Have you heard expressions like "parche" but don't know what they mean? An introduction to want to introduce you to unique and colloquial jargon used in Colombia.

These words and phrases are not

commonly found in conventional dictionaries and their meaning can vary from region to region.

More **here**.













































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