

Dear Colleague,

OMG, June is almost over! And what a busy month it's been for me!

The first week, I was in **Iceland** with our Iceland specialist Judy Hurst and seven amazing travel advisors (now friends!) exploring Reykjavik and the Golden Circle by land and then sailing aboard **SeaVenture** as far as Husavik.

What a small but beautiful country! Taking my job very seriously, I tried everything — from the fermented shark (sorry to say, not my favorite meal) to the ship hospital. LOL, I had a serious migraine session. The silver lining is that I can now share great feedback about the **Iceland ProCruises** onboard medical services.

The second week of June found me in the **Big Apple** and **Windy City** with Juan Lopez from **Las Torres Reserve**. We had the pleasure of meeting some of you in person while enjoying your awesome cities.

Next came **Michigan** and **Ohio**, my first time in those states and both cases of love at first sight. Thanks for your hospitality and taking the time to meet while I was there.

As I finally plan my return to homebase in Argentina, I invite you to browse this month's Americas newsletter. **Enchanted Expeditions** is offering great deals (up to 40% off full charters) for its motor yachts **Beluga** and **Cachalote Explorer**. **La Coralina Island House** is offering a very much needed mind and body retreat in August.

Colombian Journeys and **Chile Concept** are working hard on itineraries and bookings for the high season.

Don't wait until the very last minute. Your clients need to book their 2023-2024 vacations now!

Best regards,



News at a Glance

Chile Concept

• <u>Contact us</u> as we can tailor the perfect itinerary to discover the best of Chile (Atacama desert, Easter Island, Patagonia, the wine region) as well as Antarctica.

Colombian Journeys

- Missed our webinar "Colombia: a country to discover"? Don't worry! You can watch it here.
- Cartagena, a honeymoon destination. According to a study of Forward Key for American, Spanish, and Chilean tourists; Cartagena with its beaches and walled historic center, is a desired destination for foreign and local tourists, surpassing in popularity destinations such as Cancun, Aruba and Curaçao, registering more than 400,000 bookings from April to September. This beautiful city offers an infrastructure that meets the expectations of couples, combining culture, gastronomy, weather, relax and romance. Some of the most recommended hotels are Sofitel Legend Santa Clara, Hotel Boutique Casa del Coliseo, Ananda Hotel Boutique and Hotel Quadrifolio. Contact us if you have any honeymoon request and we will be happy to assist you!
- Full day Isla de los Micos Natural Reserve. We will no longer offer the visit to the Isla de los Micos in the Amazon region due to our commitment with sustainability and the protection of wildlife. Contact us to know some alternative options.

Enchanted Expeditions

- Incredible savings on Galapagos charters for the remaining of the year! Take advantage of the flexible buyout options available on our 8 days/7 nights and 6 days/5 nights itineraries on board M/Y Beluga or M/Y Cachalote Explorer. Get up to 40% off our yacht charters including 3 free nights at Enchanted Galapagos Lodge. More info (dates, itineraries, etc) here.
- Travel Industry ALERT! Are you traveling to the Galapagos Islands? <u>Contact</u>
 <u>us</u> for discounted travel agent rates when you stay at our renovated <u>Enchanted</u>
 <u>Galapagos Lodge</u>, a beautiful and peaceful paradise in the highlands of Santa Cruz
 Island.

La Coralina Island House

- Summer all year round...explore La Coralina Island House on this video
 tour...Whether it's exploring one of the world's most breathtaking destinations,
 embarking on an unforgettable adventure, or finding inner peace in the tranquility
 of nature, now is the perfect time to plan your extraordinary Coralina experience.
 Join us on a rare journey of discovery, transformation and ultimate luxury.
- Looking for a Summer Escape? Book today the All Inclusive Advance
 Purchase Package (valid for stays until September 15th!) and indulge yourself in
 the Panamanian Caribbean at our little slice of paradise in Bocas del Toro. More
 here.
- Join us at Elemental Goddess Retreat (August 23rd to 27th), the ultimate experience for women seeking balance, renewal, and connection to their inner power. At our retreat, we will provide the guidance for you to connect and embody the five elements through movement, Ayurvedic principles, breath work, and sensory experiences. From sound healing and aromatherapy to herbal medicine, Ayurvedic consultations, and energy work, we have something to suit every need and preference. More info here or contact us and book your spot today!

Las Torres Reserve

- This South American winter season (your summer) experience Refugio
 Norte in Torres del Paine National Park. The shelter will keep its doors open to
 receive tourists between May 1st and August 31st for the winter season of 2023.
 More info here.
- Learn more about our 2024 volunteer program in conjunction with Conservation Vip here.
- Las Torres Reserve confirms transfers schedules for the 2023-2024 season. While there are no major changes reported in relation to the schedules offered last season, it is important for tour operators and travel agents to consider our transfer schedule when organising your clients trip. Please access the full info for Puerto Natales, Punta Arenas and Calafate regular scheduled transfers here.

Emerging Destinations

- <u>SquirrelFish</u> helps hotels, lodges and operators all around the world market
 themselves and share their marketing resources more cheaply, effectively and
 professionally to international tour operators and travel agents. If you are looking
 for an alternative to Dropbox, Google or OneDrive and don't want the expense or
 building your own website "Agent LogIn", then **SquirrelFish** is for you. **Username**:
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- This summer join <u>LUXPages</u>, the ever-growing <u>global community</u> and <u>directory</u> of luxury travel professionals. With new suppliers added daily, travel advisor members can access in one place a world of vetted suppliers, including rep companies and DMC's, as well as other advisors; and find and connect with the suppliers you need with a robust search tool. Click <u>here</u> for a demo on **LUXPages**.



Why not try one of **Chile Concept**'s half day or full
day excursions in a dozen
different locations, from big
city Santiago to the
Atacama Desert, Patagonia
and Easter Island.

Read more here.

Exploring Peru with Enchanted Expedtions

From Machu Picchu and the High Andes to gargantuan Colca Canyon and the wave-splashed coast, **Enchanted Expeditions** offers a wide range of customized and tailor-made trips to Peru attractions.



Continue reading **here**.

Creating Environmental Awareness in Patagonia



Incredibly, thousands of people have learned about how to protect the environment at Las Torres Reserve through different projects. Children, teens and adults have transformed into environmental ambassadors, some of them without even realizing it.

Read more **here**.

Boca's Smithsonian Tropical Research Institute



As part of its campaign to save and nurture Panama's coral reefs, **La Coralina Island House** teams with the Smithsonian Tropical Research Institute (STRI) in Bocas del Toro.

Coral is just one part of STRI's overall mission to study, understand and preserve

Panama's diverse natural habitats.

More here.

Colombia's Beloved Vallenato



Declared an Intangible Cultural Heritage in 2013 by UNESCO, vallenato is a traditional Colombian musical genre that originated during the first half of the 19th century along the Caribbean coast. Since 1968, the best composers and performers have come together in the Festival de la Leyenda Vallenata in Valledupar, the capital of the Department of Cesar.

Read more **here**.

Dreaming of a Trip to the Galapagos Islands

Do you love wildlife & nature photography? Need a good adventure? Take a Galápagos wildlife safari cruise with **Enchanted Expeditions**.









































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