

#### Dear Colleague

While you're enjoying the autumn weather and its incredible colorful foliage, here in South America we're welcoming the always-windy-but-sunny spring and getting ready for summer!

I'm just back from **Santiago and Patagonia**, where I was leading a tour operator fam trip during 10 amazing days. I invite you to sign up for the **day-by-day itinerary webinar** I'll be conducting on **November 15th**. Pre-register **here**.

On another note, I'll be doing sales calls in Texas from December 5th to 9th. So if you're based in or nearby Austin and Houston, please drop me a line and I'll be happy to schedule an in-person meeting with you and/or your team or meet for breakfast during that week.

Last but not least, you can find **exciting news** and also some **festive offers** from our clients in the Americas' portfolio. **Panama, Ecuador, Colombia, Argentina, Uruguay** and **Chile** are without doubt amazing destinations to escape from North America's winter and enjoy the Latin American summer.

Should you have any questions or would like to learn more about these cool companies in cool places, please feel free to book a meeting with me <a href="here">here</a>.

Enjoy reading and travel safely!

Ana, on behalf of The Emerging Destinations team (Jane + Jenna + Ana)





# News at a Glance

# **Chile Concept**

Looking for availability during the Festive Season? Chile Concept not only has
amazing deals with the most relevant hotels across Chile...they also have
guaranteed space in Atacama, Patagonia and Easter Island. Contact us if you have
any requests for either Christmas or New Years' Eve and we will help you with a
memorable itinerary for your clients.

# **Colombian Journeys**

• New experiences on electric bikes in Medellin. Discover "the City of Eternal Spring" in a different, sustainable, and fun way. Regardless of your physical condition or age, explore the city by electric bike. We have two unique experiences depending to your interests: 1) Cultural and historic (4 hours/17 km), ride on top of an electric bike through the Plaza de Botero, the Remembrance Museum, Parque de las Luces, San Antonio Park, Junin Street, Bolivar Park, Avenida de la Playa, Parques del Río, creative District and Ciudad del Río. In this tour you will learn about the city's history and cultural and transformation spaces known only to residents. You will also participate in a coffee tasting at a roasting factory and enjoy a delicious juice prepared with the best of our local fruits. 2) Route of local flavors (4 hours/15 km), Awaken all your senses by tasting more than 10 flavors of the best local cuisine while riding through some of the city's most beautiful neighborhoods such as Laureles, Conquistadores, Belén, Ciudad del Río and an unmissable tour through the Museum of Modern Art. End the tour with a toast with the most popular beer of Colombia.

# **Enchanted Expeditions**

- Looking for availability during Holiday Season? M/Y Beluga still has availability
  on the January 4th departure (8-day cruise). Contact us for further information
  and/or for securing a spot for your clients.
- Explore Santa Cruz and Nearby Islands with our 8 Days Yoga Holiday
   Program. Enchanted Galapagos Lodge can customize 2023 Yoga Retreat

**Packages** which include accommodation in single or double basis at our renovated 10 rooms lodge, transfers, all meals, activities such as yoga, meditations, small walks, wildlife viewing, biking, hiking, boat rides, and much more! **Contact us** and **get a quote today** for your **Yoga Group**.

#### **Grand Hotels Lux**

- Opening soon! The Grand Center will be Punta del Estes' premier venue for
  events, creating an inspiring environment perfect for any occasion. The Grand
  Center, an impressive building for Social and Corporate Events flexible to any kind
  of requirement, from weddings to conferences to work meetings, will offer an
  abundance of natural light and an outstanding view of the gardens and the ocean.
- New Reservations' email address for the Recoleta Grand Hotel in Buenos Aires!
   Please make sure to update your address book and send your booking requests to reservebue@grand-hotels-lux.com.
- New Reservations' email address for our hotels in the Iguazu Falls! You can now send your booking requests and/or check availability for Iguazu Grand Resort and Panoramic Grand Hotel at <u>reserveigr@grand-hotels-lux.com</u>.

#### La Coralina Island House

- Weddings A Bocas Style Celebration. To celebrate a romantic and intimate
  wedding and host private or business events, our iconic House offers exceptional
  experiences in our remarkable Caribbean setting. Our talented team of experts will
  spirit you and your guests to a magical world creating special moments you'll
  never forget. Contact us to get a customized proposal.
- Book our incredible Thanksgiving Vacation Deal from just \$365 USD per room
  per night (double basis). Pack your bags and enjoy the gentle fall sun on your back
  and the golden sun between your toes. The Thanksgiving Special Offer is valid
  for stays between November 18th to 28th and requires a minimum 3 nights stay.
  Contact us for more information and/or for booking a room for your clients.
- Looking for availability during Festive Season? We still have some rooms available at our adults only (12 years and above) luxury resort located on the banks of the Caribbean Sea. Rates starting at \$513 USD per room per night (double basis). Taxes are not included and we require 5 nights minimum length of stay. Contact us to secure a room for your clients.

## **Las Torres Reserve**

- **Early Bird Special Offer!** W Circuit Express Program will get upgraded to the Hotel Las Torres Patagonia. New bookings on mountain hostels staying in April 2023 will get upgraded to the hotel on the first night. **Contact us** for more info.
- Discover our New Premium Campsites...a new alternative to experience the
  W Circuit to the fullest! Due to its safety, comfort and resistance, it will guarantee
  a better rest after a day of trekking. It includes a pitched tent, sleeping bags and a
  thick sleeping mat, in all the areas you choose. The capacity of the tents is for 2
  people. The New Premium Camping Experience will be available from January
  1st, 2023. Access a video tour here and/or contact us for further information.
- We won! Las Torres blew the competition away in the Adventure in Motion contest. "Sustainable Cocktails Made in Patagonia" was the winner of the

Adventure in Motion 2022 contest organized by the **Adventure Travel Trade Association (ATTA)**. You can watch the short film <a href="here">here</a>. Our team has said for years that our bar is one of the best!

#### 8 Facts About Iguazú Falls



One of the triple crown of epic global waterfalls along with Victoria Falls in Africa and Niagara Falls in North America, Iguazú Falls lies along the border between Argentina and Brazil. But other than that, what do most of us really know about the awesome cascade? Here's a few facts. Read more here.

#### Exploring Chile's Capital City

Let **Chile Concept** show you the best way to discover and explore Chile's historic, exciting and sprawling national capital.

In addition of being the national capital, Santiago is the main entry point and financial center of Chile.

Continue reading here.



## Bogotá and Medellín Are Both "World Best" Cities

Finally getting the global attention they deserve, two Colombian cities recently made TIME Magazine and Time Out lists of the world's best places to live and visit.

Bogotá made the TIME list of the "Best Places of the World to Visit in 2022"... Read more here.



#### Galapagos Yachts Launch Their Own Websites

Learn everything you always wanted to know about the Enchanted motor yachts — and their adventurous itineraries — on their new dedicated websites. *More here*.



# As Patagonia's Spring Turns to Glorious Summer . . .



It's not too late to book your Torres del Paine dream trip. **Las Torres Reserve** offers many options, from a fully supported "W" Circuit Trek to a luxurious lodge stay exploring Chile's premier national park on day trips. *Continue reading here*.

## Wedding Bells on Panama's Paradise Island

Dreaming about a magical paradise island wedding? Check out this video of a recent destination wedding event at Panama's posh **La Coralina Island House**.







































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#### Contact Us:

Jenna Farber at +1 (306) 202-8471 | jenna@emergingdestinations.com Ana Kammerer at 1 (404) 496-5099 | ana@emergingdestinations.com Jane Behrend at +1 (404) 993-6116 | jane@emergingdestinations.com

More Info: <u>info@emergingdestinations.com</u> www.emergingdestinations.com

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