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Dear Colleague,

What a busy Q1 for the Emerging Destinations' team! We've been busy with sales calls across CA, NV, FL and GA as well as exploring the world on fam trips to Panama, Sierra Leone, Tanzania, and Kenya, and attended Adventure Connect events on the East Coast.

Our hectic travel continues in the weeks ahead and we would love to see you in person. So please take a look at our schedule below and let us know if you'd like to meet us in person while we're in your area.

To top off the first quarter, we are extremely happy to announce that **Cartesiano 360** — Mexico's first all-inclusive urban wellness center — has joined our family of cool companies in cool places! Please expect to hear more about them in the upcoming weeks.

In the meantime, lots of information and special deals from our Americas' clients below! And as usual, you're welcome to use any of our information for your marketing purposes!

Good sales and best regards,

Ana, on behalf of The Emerging Destinations team (Jane + Jenna + Ana)



Upcoming Travel! Emerging Destinations On The Road

We will be in the following places over the next few months, and would love to see you! If we will be in your area, click on the link below to request an event invitation or schedule an appointment with us:

- San Diego, CA: Monday, March 20 & Tuesday, March 21
- Orange County/Los Angeles, CA: Wednesday, March 22 to Friday, March

24

- Los Angeles & area, CA: Monday, March 27 & Tuesday, March 28
- <u>New York City, NY</u>: Jane is attending the MAPTA event: Wednesday, March 29
- <u>San Francisco/San Jose, CA</u>: Wednesday, March 29 to Friday, March 31
- Westchester, NY: Jane is attending the AWTI event: Monday, April 3
- Canada: Calgary: Tuesday, April 11 to Thursday, April 13
- **Philadelphia**: Tuesday, April 11 to Friday, April 14
- <u>Denver, CO</u>: our client Las Torres Reserve will be doing in person sales calls: Monday, June 5 & Tuesday, June 6
- New York City, NY: Monday, June 12 to Wednesday, June 14
- Chicago, IL: Thursday, June 15 & Friday, June 16
- Grand Rapids, Ann Arbor & Detroit, MI: Monday, June 19 & Tuesday, June 20
- Cleveland & Columbus, OH: Wednesday, June 21 & Thursday, June 22

News at a Glance

Cartesiano 360

- **Trade Pack** (photos, videos and hotel's factsheet) can be found <u>here</u>.
- Travel Industry ALERT! <u>Contact us</u> for discounted travel agent rates at our newest client in the portfolio! **Cartesiano 360** is located in the historic downtown of **Puebla** (2 hours drive from Mexico City) and it's the first **all-inclusive urban** wellness center in Mexico!

La Coralina Island House

• Hunting for the perfect Easter getaway? Make the most of the Easter long weekend at La Coralina Island House, the newest luxury resort in Bocas del

Toro. **Easter Package**, 4 days/3 nights, from US\$675 per night (2 people). More <u>here</u>.

 Celebrate love at this hidden gem of the Caribbean Sea...La Coralina Island House invites you and your special someone to enjoy the ultimate romantic experience through its Romance/Honeymoon Package: 3 days/2 nights, from US\$475 per night (2 people). More <u>here</u>.

Las Torres Reserve

- Juan Lopez, Director of Sales & Marketing, is doing a sales trip to **Denver (CO)**, New York City (NY) and Chicago (IL) in June. Please let <u>Ana</u> know if you would like to see him!
- Women of Las Torres Reserve: breaking boundaries and opening up paths. In commemoration of the the **International Women Day**, we recognize the leadership of the women of Las Torres Reserve, those who leave their mark and open new paths in this natural destination. Read the full article and learn more about them <u>here</u>.
- Interested in learning more about Las Torres Reserve and/or start doing business for the upcoming season (September 2023 to April 2024)? Mr. Juan Lopez, Director of Sales & Marketing is open to **schedule one on one virtual meetings** with you. Please <u>contact us</u> so we can schedule the meeting for you!

Chile Concept

• <u>Contact us</u> as we can tailor the perfect itinerary to discover the best of Chile (Atacama desert, Easter Island, Patagonia, the wine region) as well as Antarctica.

Colombian Journeys

- Suspension of beach activities in Capilla del Mar (Cartagena). Due to the Playa Blanca coastal restoration and protection works directed by the Mayor's Office of Cartagena in order to mitigate and prevent the erosion process of the city's coastal line, tourist activities on the beach continue to be restricted. For this reason, Capilla del Mar Hotel has decided to indefinitely suspend its services in the beach area in front of the hotel. We will let you know as soon as the restrictions end.
- Carnaval of Barranquilla, is among the most colorful in the world. The Carnaval of Barranquilla, declared as Masterpiece of Intangible Cultural Heritage of Humanity by UNESCO, has positioned itself as one world's most popular events by travelers who are passionate about Colombian folklore. Recently, Sputnik International Magazine, classified it as one of the most colorful carnivals in the world, celebrated this year between February 18th – 21st, it commemorates the end of the War of the Thousand Days, a civil conflict in Colombia that took place between 1899 and 1902 and caused the separation from Panamá.
- Former guerrilla combatants transformed into nature tour guides. Colombia
 has been progressively transforming in a peaceful country with social stability
 during the last decade, and tourism has been one of the key factors in this process.
 Thanks to the peace agreement, ex combatants had a second chance to start over
 and currently some of them have become professional tour guides in hiking,
 rock climbing, biking, rafting and bird watching, leading tourists, biologists,

and scientists through the tropical forest in several regions of the country that were previously occupied by armed groups such as the zones of Putumayo, Meta and the Amazon.

Enchanted Expeditions

- Easter in 2023 can be a great time to travel and spend time with the family. The Galapagos Islands are your perfect getaway and the Enchanted Galapagos Lodge still has availability! Contact us and secure your room.
- Albatross nesting season in the Galapagos... one of the highlights of visiting the archipelago! Nearly the entire population of 25,000 to 30,000 return to Española Island from April to December. We would like you to know that we have several spaces available onboard the M/Y Beluga and M/Y Cachalote Explorer during the month of June, one of the best months to watch these beautiful birds do their mating dances! Contact us for availability.

Emerging Destinations

- We have just started using <u>Squirrel-fish.com</u> as our Digital Asset Marketing provider. Right now, we just have photos loaded, but soon will also have all materials for download too. You can download any photos, etc here for your use! Look for a log-in on our website soon!
- LuxPages We are also on LuxPages. If you are an agent and want to find information on properties beyond your consortia, it is a great resource!



Coral Nation: Protecting and Reviving Panama's Reefs

Scuba diving off the coast of Bocas del Toro, Ariel Barrionuevo came face to face with the effects of coral bleaching. As managing director of **La Coralina Island House**, he was in a unique position where he could actually attempt to do something about it. The result was Coral Nation, a nonprofit organization committed to preserving marine ecosystems of the Panama archipelago through the engagement of local communities, scientific research and protecting biodiversity, and regenerating... *Read more <u>here</u>*.

Four Reasons to Visit Torres del Paine in April

Why visit Torres del Paine National Park in April? What magical charms make this season more special? In reality, nothing more than autumn itself, which always brings an abundance of color as the climate changes and Patagonia plunges into a state of indescribable beauty. A festival of warm colors dazzles travelers who arrive in April. Red, orange, yellow and brown vegetation steals gazes and camera clicks, leaving pedestrians in dreamy, meditative states of relaxation. Photographers from all over the world travel to Torres del Paine hoping to master their craft and autumn is one of their favorite times of year.



Continue reading <u>here</u>.

Exploring the Wonders of Cuenca



Capital and largest city of Ecuador's Azuay Province, Cuenca is located in the southern part of Ecuador's Andean highlands at about 8,400 feet/2,560 meters above sea level. The center of the city was listed as a UNESCO World Heritage Site in

1999. In addition to many historical buildings, the city also offers friendly residents, very good food, and a much less hectic ambience than Quito.

Read more *here*.

South America's Ultimate Road Trip

Declared one of the world's great road trips by National Geographic and others, the Carretera Austral (Southern Highway) meanders for more than 770 miles through northern Patagonia.

Chile Concept can set you up with a self-drive rental car to explore this incredible place (and its numerous national parks) on your own.



More <u>here</u>.

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The Ministry of Commerce, Industry and Tourism along with the National Tourism Fund and Arts and Crafts of Colombia, presented the introduction of four new routes in the Tourist Map "Artisanal Colombia", a platform with more than 116 workshops and information about traditional arts and crafts of 16 departments and 46 municipalities.

Continue reading <u>here</u>.

Ultimate Autumn Journey in Patagonia

The rugged landscapes of Patagonia offer beauty that is unmatched by anywhere else in the world. For a few short weeks in April, those landscapes are briefly set ablaze by the fire of autumn which makes the beauty of this magical land stand out in vivid color. As part of his series on the best places for fall around the world, videographer Patrick Garrett shares the autumn beauty of Patagonia.





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