



Dear Colleague

How busy has the Emerging Destinations team been over the last few months?

Jane attended a Sernatur (Chile) roadshow in **Miami, New York** and **Toronto** on behalf of **Las Torres Reserve**. She was back home just long enough to change suitcases and fly across the Atlantic to **WTM London**, followed by a fam trip to **Kenya** and **Tanzania**.

Jenna, our Canadian rockstar, was busy with in-person sales calls in **Vancouver** and then **Canada's Maritime provinces**. By the time you receive this newsletter, she'll be flying home from a two-week fam trip with our clients in **Zambia, Mozambique** and **South Africa**.

The second half of the year found me leading educational trips with tour operators to **La Coralina Island House** in **Panama** and to **Chile** and **Argentina** with our clients **Chile Concept, Las Torres Reserve** and **Recoleta Grand Hotel**. I'm getting ready to meet Jane at the **USTOA Annual Conference** and do in-person sales calls in **Texas** (Austin & Houston) for the first time.

On another note, **La Coralina Island House** and **Enchanted Expeditions** can help you with last-minute requests for the upcoming Festive Season, while **Grand Hotels Lux** and **Las Torres Reserve** can still have availability during our South American summer (January to March).

In case anyone is already planning their 2023 summer vacation or even next year's holiday season, **Colombian Journeys** and **Chile Concept** have great ideas for your clients to explore featuring the best of those beautiful South American countries.

Happy Thanksgiving to everyone in the USA!

Best regards,



Upcoming Webinars

News at a Glance

La Coralina Island House

- **Having last minute requests for Festive Season?** Welcome the new year in true Bocas style, with New Year's Eve at our house. It doesn't matter if you're looking for an opulent celebration with fireworks or extraordinary dining experiences; there are plenty of glorious options for everyone to enjoy. Rates starting at \$513 USD per room per night (double basis). Taxes are not included and we require a 5 nights minimum stay. [Contact us](#) to secure a room for your clients.
- **Ride the Wave!** Welcome Swell Season! Within a small area, there is a wide variety of spots to choose from, everything from heavy shore breaking barrels to fun long waves perfect to learn on. Bocas surf caters to all levels of surfers. [Contact us](#) as we can customize your next surf trip.

Las Torres Reserve

- **Early Bird Special Offer!** W Circuit Express Program will get upgraded to Hotel Las Torres Patagonia. New bookings on mountain hostels staying in April 2023 will get upgraded to the hotel on the first night. [Contact us](#) for more info.
- **Discover our New Premium Campsites...a new alternative to experience the W Circuit to the fullest!** Due to its safety, comfort and resistance, it will guarantee a better rest after a day of trekking. It includes a pitched tent, sleeping bags and a thick sleeping mat, in all the areas you choose. The capacity of the tents is for 2 people. The **New Premium Camping Experience** will be available from **January 1st, 2023**. Access a video tour [here](#) and/or [contact us](#) for further information.
- **Agent Trade Pack!** Check out the latest version of all the **marketing and sales materials** you need from Las Torres Reserve (both, the trekking circuits and Hotel Las Torres Patagonia): published rates, special packages and programs, photo and video galleries, booking policies, and more! Click [here](#).

Enchanted Expeditions

- **Last Minute Galapagos Special!** Due to a last minute cancellation, we have a few cabins left on **Cachalote Explorer** for an **8-days cruise departing December 21st**. Take the opportunity and **celebrate Christmas sailing the Galapagos Islands!** [Contact us](#) for more information about itinerary, rates, etc!
- **Travel Industry ALERT!** Are you travelling to the **Galapagos Islands?** [Contact us](#) for **discounted travel agent rates** when you stay at our renovated **Enchanted Galapagos Lodge**, a beautiful and peaceful paradise in the highlands of Santa Cruz Island.

Grand Hotels Lux

- **Agent Trade Pack!** Check out all the hotels' factsheets you need from Grand Hotels Lux and any of its 4 beautiful hotels in 3 exciting destinations: **Buenos Aires** and the **Iguazu Falls** (Argentina) and **Punta del Este** (Uruguay). Click [here](#).
- Traveling to **Argentina** or **Uruguay?** [Contact us](#) for **discounted travel agent rates** with Grand Hotels Lux: **Recoleta Grand Hotel** in Buenos Aires, **Iguazu Grand Resort** and **Panoramic Grand Hotel** in the Iguazu Falls, and **The Grand Hotel** in Punta del Este.

Colombian Journeys

- **Special Deal at Sofitel Victoria Regia Bogota.** Stays between December 8th, 2022 and January 15th, 2023 will get the weekend fare for the entire stay. Also and for stays until March 31st, 2023, the **3x2** promo will apply to all bookings with consecutive nights that include a weekend in Superior, Luxury and Junior Suite rooms.
- **Colombia on the cover of National Geographic.** It's an honor to share with you that our country made the cover of National Geographic Traveler UK Magazine in its **November 2022 edition**. This publication contains information about the Amazon Jungle, the vibrant Capital City, Cartagena, Medellin, indigenous communities, the Rosario Island Archipelago, and the Coffee Region.
- **Endemic Butterflies of Colombia.** The London Natural History Museum and ProColombia published the first Identification Guide of Colombian Endemic Butterflies that reflects the country's natural diversity with detailed information of more than **200 unique species**, a free access book of 240 pages. This powerful tool will help tour guides and tour operators to inspire people from around the world to visit the country. Access the book [here](#) (available only in English and Spanish).

Chile Concept

- [Contact us](#) as we can tailor the perfect itinerary to discover the best of Chile.

Torres del Paine All-Inclusive Packages



Experience the beauty of the national park and dive deep in Patagonia's culture, all-inclusive style by booking one of the following packages offered by **Las Torres Reserve**. You can opt for active days and cozy nights. *Read more [here](#).*

Colombia Earns "Most Beautiful Country" Honor

The Monkey.Com website in the UK and Forbes magazine in the U.S. have decided that Colombia is the world's third most beautiful country (after Indonesia and New Zealand) in a recent joint survey of 50 nations around the globe. *Continue reading [here](#).*



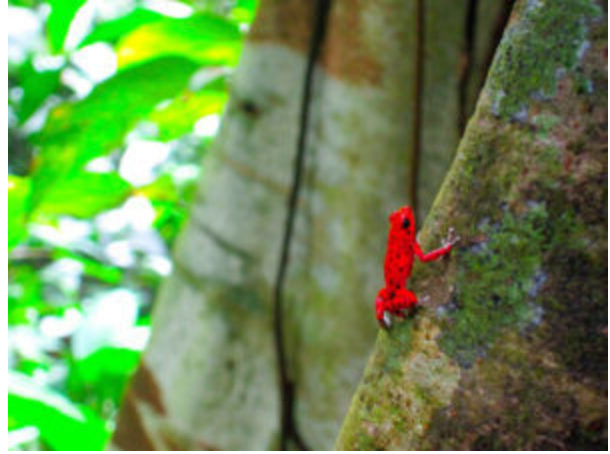
The Mysteries of Easter Island



What are the moai (giant stone heads) of Easter Island? Who carved them? How did they move such huge statues from the inland quarries to the coast? What was their purpose? And what are the most important moai to visit on a **Chile Concept** visit to Rapa Nui? *Read more [here](#).*

Isla Bastimentos National Marine Park

Just a 10-minute water taxi ride from Bocas Town, the marine national park is one of Panama's most important protected areas and an awesome daytrip for anyone staying at **La Coralina Island House** in Bocas del Toro. *More [here](#).*



Beyond Iguazu Falls



Sure, the world-famous waterfall is the big attraction at Iguazú. But there's lots more to do in northeast Argentina. *Continue reading [here](#).*

Ecuador: South America's Hidden Culinary Treasure

Ecuador is at the National Geographic Traveler Food Festival. This event is much more than a food extravaganza: it's an opportunity to truly taste the world and discover the cuisine of a variety of fascinating destinations.

Enchanted Expeditions can help you create a personalized culinary tour of Ecuador that includes the Andes, Amazon and Galapagos Islands.



 The Royal LIVINGSTONE VICTORIA FALLS ZAMBIA HOTEL BY ANANTARA	 ANANTARA BAZARUTO ISLAND RESORT	AVANI Victoria Falls Resort	 Babanango GAME RESERVE
 JW MARRIOTT MASAI MARA LODGE	 CROWNE PLAZA AN IHG® HOTEL NAIROBI AIRPORT	 Adventure Consults	ECOTraining Guides and Guardians 
 SIERRA LEONE Explore Freedom	 TOPGUIDES BUSH CAMPS	 Enchanted Expeditions Ecuador & Galapagos	 LAS TORRES Patagonia
 COLOMBIAN JOURNEYS	 CHILE CONCEPT	 GRAND HOTELS LUX	 Le CORALINA Island House SINCE 1911
PAX ■ MORE	 HÓTEL ÍSLAND	 Iceland ProTravel	 Iceland ProCruises

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