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CIRAS eNews - October 2018

Touring Tech – Manufacturers Find Value When They See What ISU Can Do

Nathan Stover once was a stranger to CIRAS, but he wasn't fully aware of all the resources it provided. One meeting later, he knew Iowa State University was a must-see for VT Industries. "They helped us find the right equipment," he said. "I didn't know where to go before, but the time savings were invaluable.

"I knew they were doing the right thing," he said. "If there's a demo, you know you are getting the best information, and if there's a demo, you're getting the best equipment. You're not getting the best price, but you're getting the best equipment."

Looking back, Stover said, "They're doing a great job for us." And they're doing it in a way that makes us more efficient. "I would recommend CIRAS to anyone," he said. "It's a great resource for all companies, big or small.""