





MANDY WELGOS

ASPEN'S REALTOR

A connector: someone who brings people together. A local resource for knowledge and community matchmaking. I come from a heritage of connectors and we've been known to link our people... to our people, for growth and success. I look forward to connecting you to Aspen, it's what I was made for!

Let's do this

Mandy

VISIT MY WEBSITE



NakedCashmere Aspen Flagship Store.

NakedCashmere is built on designing and producing the finest quality and environmentally conscious cashmere in the world. The flagship store will carry an exclusive collection of 100% cashmere mens and womens clothing and accessories as well as home essentials. Only online and now available in Aspen in person!

Located at 555 E.Durant on the corner of E Durant and Galena



Old Snowmass Farmhouse

My Exclusive New Listing

Newly remodeled home on a beautiful, south facing acre with expansive views of Mount Sopris and the Elk Mountain Range. This 2 bedroom, 2 bathroom home has a great open floor plan with incredible natural light. The floor to ceiling windows allow you to experience the stunning views and natural beauty from the comfort of your living room. Add on 3,300 square feet or build new 4,959 square feet. 2 horses allowed. 17 minutes from Aspen and 10 minutes from Basalt.

Offered at \$2,950,000.

[READ MORE](#)



Suite Reyad Salon.

Coming to Aspen this November

A Parisian by birth and training, Reyad Fritas has for twelve years been one of the beauty and fashion world's secret stars, with a global clientele that extends from catwalks to boardrooms. It is only fitting, then, that Suite Reyad has found a permanent home at the St. Regis Aspen opening this November.

Market Snapshot

The number of listings in Aspen is down almost 50% compared to a year ago, which is a staggering drop for one year. People may assume that because inventory is slowing down, sales are slowing down. The reality is, sales are not quite on the pace they were a year ago, but there are a lot of listings coming on the market and they are churning and selling more quickly. **Inventory is down and days on market is down significantly.**

The flip side of that coin is: the number of contracts at the end of August were down about 10%. Condos are up 50% compared to a year ago. Single family homes are down about 60%.

This is not COVID pricing - the COVID flurry was last summer. There is such limited inventory and such high demand. This is about people deciding where they want to live and the what lifestyle they want. Maybe it will slow down in 6 months or 6 years. **What people are thinking about now is how they want to *live*.** Health, nature, the arts, beauty, camping, outdoors, concerts, music, restaurants.

With limited supply and high demand, prices will continue to go up.



Felix Roasting Company: Aspen's new coffee shop

Felix Roasting Co. has unveiled its first location outside of New York City at the historic Hotel Jerome. Founded by Matt Moinian and award-winning interior designer Ken Fulk, Felix is a contemporary coffee concept and roasting company from an eclectic team of visionaries set out to redefine coffee culture.



New Aspen Direct Flights.

United, Delta and American now offer direct flights to and from San Francisco, Los Angeles, Orange County, Phoenix, Austin, Minneapolis, Salt Lake City, Houston, Dallas, Atlanta, Denver and Chicago. It's never been easier to get here!



A Chat With...

RACHEL GUEST

Poss Interior Design

Each month I am celebrating one of my favorite locals and why they love Aspen! Here are the top things you need to know about Rachel:

Can you tell us a bit about how you've grown the Interiors team at Poss?

"I have elevated the Poss interiors brand (which started as one team member and is now a team of 9) by empowering each designer. We are mindful of how we recruit, curate and use local artisans and fabricators. Storytelling in each one of our designs is really important to all of us. For each client, we strive to understand the client's vision and then evolve it to the next level of balance, function, and design."

How has our community helped you and your business?

"Sense and close tight-knit Community has helped me and Poss.. to build a great foundation of loyal clientele and a strong, inspiring team of designers. We represent a strong brand, with multiple generations seeking our services to carry on the quality of design that we are known for."

Three favorite things about Aspen?

1. Best of both worlds, small town living with international culture and opportunities
2. Sense of belonging where everybody knows your name
3. Accessibility to walk out the door and venture out into nature"



Get in Touch!

I am here for YOU. I have my finger on the pulse of the market. Please reach out anytime and I would be happy to share the latest information. Drop me a line. My door is always open.



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