

Dear Colleague,

The days are longer and warmer, and the flowers are blooming. Spring has arrived in South America and with it, great news that helps expand your travel horizons!

Chile and Argentina borders are open November 1st and no quarantine required! You can check the entry requirements for Chile <u>here</u> and for Argentina <u>here</u>.

Grand Hotels Lux is offering incredible deals to celebrate the reopening of Argentina's international borders. **Enchanted Expeditions** has availability on select sailing dates in the **Galapagos Islands** at 40% off regular rates. **Las Torres Reserve** is offering awesome adventure packages in Patagonia (like Puma Trekking and All Inclusive) with guaranteed availability and departure dates at the cozy **Hotel Las Torres Patagonia** from December 1st.

Travel Pioneers encourages you to visit **Costa Rica** and immerse yourself in the rejuvenating hot springs in **La Fortuna**, while **Chile Concept** and **Colombian Journeys** offer unforgettable ways to discover the best of those two South American destinations (and they can customize any itinerary for you and your clients!).

And for travelers who keep exploring destinations closer to home, **Canyon Madness Ranch** invites you to spend the afternoon on horseback relishing the magical views of the Canadian River Canyon in **New Mexico**.

If you have any last-minute requests for the upcoming **Festive Season**, please let us know. Because the clients in our portfolio have some incredible specials that will WOW your clients.

As usual, the Emerging Destinations team is happy to schedule virtual appointments (above) or pass along any marketing materials.

Enjoy this month's newsletter and choose your next great travel adventure!

Ana, on behalf of The Emerging Destinations team (Jane + Jessie + Jessie + Ana)





News at a Glance

Travel Pioneers

- All tourists who are fully vaccinated against COVID-19 can enter the country without a travel policy. Vaccinations approved and more info here.
- Costa Rica has opened up its National Parks. So if you or your clients are active
 travelers and nature lovers, this Central American country has more than 25
 national parks, 3 of which are UNESCO World Heritage Site. Contact us as we can
 help you with a customized itinerary exploring the best of our mother nature.
- Easier entry requirements to get in **Panama** if you are fully vaccinated. Panama recently announced new entry rules and fully vaccinated travelers are no longer required to present a negative Covid Test on arrival. Proof of an approved vaccination is sufficient to enter the country. Read the complete guidelines here.

Las Torres Reserve

- Hotel Las Torres Patagonia will be open with its All Inclusive Programs, Puma Trekking, B&B Packages and horseriding tours on December 1st.
- Check out the latest version all of the marketing materials (updated October 15th) you need from Las Torres Reserve: photo gallery, digital brochures, videos, and more!. Click here.
- Missed our last webinar "All about the W Circuit in Torres del Paine National Park, Patagonia"? Don't worry! You can access the full webinar recording here.
 And there's a session in Spanish available here too!

Grand Hotels Lux

 Recoleta Grand Hotel, located in one of the most beautiful neighborhoods of Buenos Aires, is offering a Love Buenos Aires Package valid for stays from October 2021 to December 2022. More info here.

- **Iguazu Grand Resort** is offering a special package to welcome international travelers again. The daily rate of \$300 can accommodate 2 people in a Junior Suite, includes daily breakfast, a dinner for 2 with non alcoholic beverages, access to the Wellness Center, 3 outdoor swimming pools, tennis courts, casino and kids club, wifi. It is valid for stays until April 2022. More info & booking requests here.
- Panoramic Grand Hotel is also celebrate's with a great deal at their property
 overlooking the Iguazu River with a daily rate of \$220 for 2 people in a River View
 Room (valid until April 2022). Includes daily breakfast, gym access, swimming pool
 and roman bath, a dinner for 2 with non alcoholic beverages and wifi. More info &
 booking requests here.
- The Grand Hotel Punta del Este has reopened last October 7th and has created
 a 3 day/2 night Romantic Package for travelers looking for a perfect getaway close
 to Buenos Aires. This offer includes a massage and three course dinner during the
 stay and starts at \$630 + tax and will be valid until December 23rd, 2021. More
 info here.

Canyon Madness Ranch

• Looking for private travel? Please <u>contact us</u> for information, availability and rates on property buyouts.

Enchanted Expeditions

- The borders in Ecuador are open and international travelers who are vaccinated no longer need a PCR test. You are required to submit the <u>Travelers' Health</u> Declaration. More info here.
- All travellers arriving in the **Galapagos Islands** must present a negative PCR test even with proof of full vaccination. More info here.
- Have a small group or family? We have super charter rates right now. Charter
 the M/Y Cachalote Explorer on the "Hood" or "Isabela" itinerary. More info and
 rates here.
- Interested in experiencing the wonders that Ecuador mainland has to offer? We
 are currently offering special rates on our 4-day North itinerary. More info and
 rates here.
- Are the Galapagos Islands on your bucket list? Take advantage of the last minute deals (up to 40% off!) available on 2021 selected sailing dates onboard M/Y Beluga or M/Y Cachalote Explorer. More info here.

Chile Concept

- Missed our last webinar "Chile, land of contrasts"? You can access the full webinar recording here.
- We have updated our guaranteed departures for the 2022/2023 season already. Please <u>contact us</u> in case you want to start promoting these itineraries.
- Are you already planning a 2022 unforgettable trip for you or your clients? <u>Contact</u> us as we can tailor the perfect itinerary to discover the best of Chile.

Colombian Journeys

- Missed our last webinar "Colombia Story Telling and Megadiverse Country"?
 Don't worry! You can access the full webinar recording here.
- Are you looking for extraordinary experiences? Let us show you the best of our country and people. <u>Contact us!</u>

Springing Into South America



It's time to plan a southern hemisphere summer vacation with **Enchanted Expeditions** destinations!
In addition to its home base in the Galapagos Islands and mainland Ecuador, Enchanted creates custom itineraries in other South American nations like Peru and Guyana. *Read*

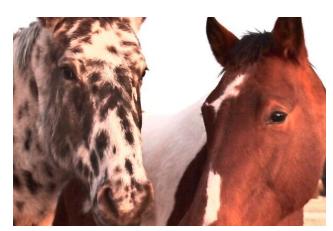
Escape Into the Wild

Fresh air, few people, incredible scenery, pure living. Escape into the wild this winter (summertime in South America) by trekking the legendary "W" or "O" hiking trails at Torres del Paine National Park in Patagonia. Las Torres Reserve offers four different ways to get away from it all. More here.



more here.

New Mexico's Under-the-Radar Cowboy Country



They call it Cowboy Country — New Mexico's still largely wild and rugged northeast. The region boasts more plains than peaks, short-grass prairie dotted with hidden lakes and deep river-carved canyons.

Canyon Madness Ranch could not have picked a better location for a spread that

Have You Considered Belize?

Renowned for its beautiful beaches, turquoise sea, rainforest national parks and Mayan ruins — plus gorgeous warm and sunny weather throughout the winter — Belize is perfectly posed to make your travel bucket list.

Travel Pioneers can design the perfect Belize itinerary for families, honeymoon couples, groups, or independent travelers. *Read more here*.



What's Your Favorite Chile?



With many different regions — ranging from Easter Island and sophisticated Santiago to the unrelenting Atacama Desert and subpolar Tierra del Fuego — Chile is like a dozen countries rolled into one.

Chile Concept helps you decide with a veteran, professional staff with a passion for their South American homeland. More here.

Luxury Beside the Famous Falls - Iguazu Grand

Located just 15 minutes from the legendary waterfalls and 20 minutes from the international airport, the **Iguazu Grand Resort** is by far the most luxurious hotel in the region. In addition to access to one of the New Seven Wonders of Nature, the hotel offers sustainable haute cuisine and elegantly appointed rooms surrounded by swimming pools and gardens. It's also great family destination, with plenty of activities for kids aged 3 to 18 including the "Club de la Selva".











































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