



**August 2020**



**News on Cruce Andino, Grand Hotels Lux, Guyana,**

**Jungle Experiences, Hotel Las Torres, Fantastico Sur, TerraNova**

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Dear Colleague,

Argentina — which is ready to set a Guinness World Record for having the world's longest quarantine — has finally started to ease its restrictions a bit.

After almost 150 days stuck at home in Buenos Aires, can you guess the first thing I did to celebrate this new "era of freedom?" I went to the hairdresser, of course. And believe me, it did wonders for my humor and attitude!

While Argentina's international borders are still closed, I'm pleased to report that some Latin American countries — like Costa Rica, Ecuador and Mexico — have reopened their borders and are starting to welcome tourists again.

Hopefully, in the September edition of our newsletter, we'll be able to add even more countries to this list as our beloved tourism industry gets reborn.

As mentioned in our previous edition, we're working really hard on putting together an Emerging Destinations virtual roadshow. Get ready for more information over the upcoming weeks.

In the meantime, don't forget to check out our website and register for upcoming webinars as well as visiting our YouTube channel. And feel free to listen to past webinars that you didn't have the opportunity to attend live.

Stay safe and keep dreaming!

Ana

Jane + Jessie + Jenna + Ana

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## Upcoming Webinars

Aug 25. **Birds of Guyana** | [Register Here](#)

Aug 27. **Cross the Andes mountains...by boat!** | [Register Here](#)

Sep 1. **A Journey to East Africa's Foremost Safari Destinations** | [Register Here](#)

Sep 10. **A light at the heart of the Amazon** | [Register Here](#)

Sep 23. **Our gastronomy, our culture** | [Register Here](#)



## News At A Glance

### Cruce Andino

- Now available! Our new [packages with promotional rates](#) to April 2021.
- We're offering a 20% discount on passage through the drop-dead gorgeous Lake District of southern Chile and Argentina for trips that take place between October 2020 and October 2021. [More info.](#)
- We still have space on our December 14th, 2020 departure. This will also be when a solar eclipse moves across the Chile/Andes Lake District. The eclipse will achieve more than 96% totality over much of the route. [More info.](#)

### Hotel Las Torres

- Hotel Las Torres' Health & Safety Protocol against COVID-19 for the upcoming 2020-2021 season [here](#).
- Check out the newest special program that we are launching for the 2020-2021 season: [MultiSport Program](#).
- Our special [All Inclusive Programs](#) for the 2020-2021 summer season include the [Puma Encounter](#), [W in Comfort](#) and [Honeymoon](#).

- Please find our updated booking & cancellation policies as well as payment details [here](#).

## **Fantastico Sur**

- Fantastico Sur's new measures against COVID-19 for the upcoming 2020-2021 season [here](#).
- We look forward to welcoming your guests for the upcoming 2020-2021 season. Check out our W, W Express and O Programs [here](#).
- Please find our updated payment details [here](#).

## **Grand Hotels Lux**

- Our Multi Destination Package 2020 offers an extra 10% off room rates and other great perks when you book 2 or more of our fabulous properties. [More details](#).
- Explore the capital city of Argentina, "the Paris of South America", discover its eclectic European architecture and rich cultural life and enjoy extra perks and special discounts when staying at Recoleta Grand Hotel with our [Love Buenos Aires Package](#).
- Iguazu Grand Resort freeze rates! The 2020 rates will be locked in for 2021. Furthermore, new bookings (travel window: 2020 & 2021) will enjoy the following extra perks: 30% off in Spa treatments, 20% off in transfers in&out and 10% off in Food & Beverage.
- Panoramic Grand Hotel will be offering the following added values for new bookings (travel window: 2020 & 2021): 20% off in transfers in&out, 15% off in Spa treatments and 15% off in Food & Beverage.
- [Contact us](#) for agent rates in any of our properties in Buenos Aires & Iguazú (Argentina) and Punta del Este (Uruguay).

## **Jungle Experiences**

- Jungle Experiences **freeze rates** 2021 and 2022 rates. More [here](#).
- Jungle Experiences has new flexible booking conditions on selected departure dates on 2020, 2021 and 2022! The special deals include credit on international or national flights, kids sailing for free, credit or gift card to be used onboard, among other benefits. More information: [Zafiro](#) and [La Perla](#).
- Jungle Experiences has implemented a Health & Safety Protocol in response to COVID-19. More info [here](#).
- No matter whom you are travelling with, check out the special benefits that we are offering for solo travelers, honeymooners and multigenerational families this year. Details [here](#).
- [Contact us](#) for agent rates for cruises on Zafiro and La Perla.

## **Terranova**

- Costa Rica stands out as one of the best destinations to visit post COVID-19. More info [here](#).

- Why Costa Rica? Understanding Costa Rica's destination potential in a post COVID-19 environment. Read the Ernst & Young complete study [here](#).

## **Emerging Destinations**

- **We've moved!** Our new address is: 4850 Manget Ct., Dunwoody, GA 30338.



Subscribe to our [new YouTube channel](#)! We'll be posting our webinars, videos from our clients and some other fun content.



Join our [Travel Trade Group Facebook Page](#) for insider access to all of our client's trade news, events, promotions, webinars, and more! Feel free to use this forum to ask questions, request information or share insights! All feedback is welcome.

### Get Inspired, Be Transformed in Patagonia

Baqueanos (Patagonian horsemen) are still an integral part of everyday life and the visitor experience at Reserva Cerro Paine, a former historic ranch in Patagonia's incredible Torres del Paine National Park that includes [Hotel Las Torres](#) wilderness lodge and the [Fantástico Sur](#) trekking service.



### Reconnect with South American Nature

Looking for a great way to reconnect with nature? How about an adventurous journey across the Andes this autumn (which, of course, is spring in the

southern hemisphere)?

**Cruce Andino** is offering a 20% discount on passage through the drop-dead gorgeous Lake District of southern Chile and Argentina for trips that take place between October 2020 and October 2021.



## A Victorian Lady in Wild Patagonia



**Hotel Las Torres** in southern Chile recently glanced back at an 1880 book called *Across Patagonia* by Lady Florence Dixie (1855-1905), an adventurous British aristocrat who undertook the first tourist expedition to Torres del Paine.

## Frozen Pisco Sour — From the Amazon to Your Home, Peru’s Favorite Cocktail

“This cocktail is a happy hour staple on our Amazon River cruise,” says Charles, a bartender on **Jungle Experiences’** luxury and adventure riverboats in the Peruvian Amazon.

Now you can sip Peru’s favorite cocktail at home by following his quick and easy recipe.



## Planning a Family Adventure to Guyana

Thinking about taking the whole family on a wildlife and nature adventure in South America? **Guyana** promises to be even more astounding for children than for their





wide-eyed parents.

## Enhanced Covid-19 Safety Protocols

During these trying times, **Grand Hotels Lux** wants to give guests reassuring peace of mind by introducing enhanced Covid-19 protocols at its four luxury hotels in Argentina and Uruguay.' luxury an



## Costa Rica's New Breathtaking Hotels



From boutiques balanced on volcanic ridges to eco lodges lying in the virgin rainforest, hotel developments in Costa Rica in recent years offer a mixture of unbelievable comfort, breathtaking views, and raw nature. **Terranova** invites you to

discover the new breathtaking hotels in Costa Rica.



Want to Hear from us More?

Or Never Again?

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