



August 2021



THE AMERICAS

News on Canyon Madness Ranch, Chile Concept, Enchanted Expeditions,

Grand Hotels Lux, Las Torres Reserve, and Travel Pioneers

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Dear Colleague,

As we head into the latter part of the year (wow, time flies!), we're pleased to announce that another new client has joined our portfolio of cool companies in cool places: **Chile Concept**. This boutique DMC is led by professionals with more than 20 years of experience in the industry, a company that creates amazing itineraries with the best landscapes and experiences of this gorgeous South American country.

And as things continue to look better in the travel world, my colleague Jessie attended our first in-person trade show in almost 18 months! She dropped into **Virtuoso Travel Week** in Las Vegas, and even if it was a very busy week, she felt rejuvenated by the personal connections she was able to make with some of you.

Slowly but surely, all of us at Emerging Destinations are getting back on the road and scheduling some in-person sales calls. But for those of you who aren't ready for in-person meetings or still working remotely, we continue to **schedule one-on-one virtual meetings**. Feel free to secure your spot [here](#) or at the green button below.

If you're working on **Festive Season** travel proposals for your clientele, please be inspired by the specials and ideas our clients in the Americas are offering through this newsletter.

Enjoy the read and find the perfect getaway below!

Best regards,

Ana

Jane + Jessie + Jenna + Ana

Upcoming Webinars

Tomorrow! Aug 19. **Discovering Iguazu Falls** | [Register Here](#)

Sep 8. **Why Visit Iceland in Winter** | [Register Here](#)

Sep 9. **Experience the Galapagos with Enchanted Expeditions one-of-a-kind itineraries!** | [Register Here](#)

Sep 14. **Chile, land of contrasts** | [Register Here](#)

BOOK A VIRTUAL MEETING WITH US



News At A Glance

Las Torres Reserve

- **Hotel Las Torres** has launched its new digital brochure which includes all hotel programs and rates for the 2021/2022 season. Click and download it [here](#).
- Are you interested in knowing ***How to hike the famous W Circuit?*** This video presents the day-to-day itinerary of the W Circuit, the main attractions and the different services offered along the trekking trail. To watch it, click [here](#).
- Check out all of the **marketing materials** you need from **Las Torres Reserve**: photo gallery, digital brochures, and videos. Click [here](#).
- We're proud to announce that Mauricio Kusanovic Olate, Executive Director of Las Torres Reserve, is part of the Board of Directors of **FEDETUR**. He is contributing with his experience in conservationism and the development of sustainable tourism.
- 75% of Chile's population is already vaccinated against COVID-19. 68% of them have received two doses and are fully vaccinated. In the Magallanes region, where Torres del Paine National Park and our company are located, more than 85% of its total population has been vaccinated. More info [here](#).
- Are you traveling to Patagonia? [Contact us](#) for **discounted travel agent rates** with **Las Torres Reserve**.

Grand Hotels Lux

- Missed our last webinar "**Buenos Aires: New Outdoor Tours**"? Don't worry! You can access the full webinar recording [here](#).

- Puerto Iguazú is one of the first cities in Argentina which offers tranquility about biosafety protocols: 90% of the people working in the tourism industry are vaccinated against COVID-19.
- **Iguazu Grand Resort** has received the distinction of **Safe Travels** issued by the **World Travel and Tourism Council (WTTC)**. Safe Travels guarantees the compliance of protocols for the well being of travelers/guests.
- **Recoleta Grand Hotel**, a fresh and modern hotel, established between French architectural buildings is offering an **Urban Night Package** for people interested in enjoying the Recoleta neighborhood as a local. The special offer includes accommodation in Deluxe Studio, continental room service breakfast, a two courses dinner a la carte with non-alcoholic beverages, and access to the Gym. Upgrade to Deluxe Suite, early check-in and late check-out will be offered subject to availability. If you're interested in further information or booking this promo, please send us an email: sales@recoletagrand.com.
- **Iguazu Grand Resort** has created a **Full Moon Package** which includes 2 nights' stay for 2 people in Junior Suite, half board (breakfast and dinner), transfers to and from Iguazu Falls National Park and an entrance fee to the Full Moon Walk at the Iguazu Falls National Park. More info [here](#).
- 75% of the Uruguay population is already vaccinated against COVID-19. 69% of them have received two doses and are fully vaccinated. Regarding Argentina, almost 59% of the Argentine population is vaccinated with at least one dose. More info [here](#).
- **Contact us** for **discounted travel agent rates** at any of our properties in Buenos Aires & Iguazu (Argentina) and Punta del Este (Uruguay).

Canyon Madness Ranch

- 60% of Americans are already vaccinated against COVID-19. 51% of them have received two doses and are fully vaccinated. More info [here](#).
- Looking for private travel? Please **contact us** for information, availability and rates on property buyouts.

Enchanted Expeditions

- Enchanted Expeditions offers **special cruise pricing** only a couple of times per year...and now is the moment to take advantage of it! A liveaboard cruise is more affordable than you might think: specials start at \$ 1,857 US dollars (6-day-cruises) and there are a wide range of departure dates available between August and December 2021. More info [here](#).
- We are proud to offer the opportunity for **small groups and families** to charter one of our boats (M/Y Beluga and M/Y Cachalote Explorer) at very exclusive prices. We are also customizing itineraries at no additional charge. **Contact us** for more info.
- Effective July 1st, anyone who is **fully vaccinated** can enter the country without any other COVID testing. More info [here](#).

- 57% of Ecuadorians are already vaccinated against COVID-19 and have received at least one dose. At the Galapagos Islands, 100% of the islands' 18+ population has already been inoculated. More info [here](#).

Travel Pioneers

- Effective August 1st, Costa Rica **dropped insurance requirements for travelers vaccinated** against COVID-19. They will continue to require each tourist to complete the "Health Pass Form" at least 72 hours before arrival. More info [here](#).
- If you're traveling to Costa Rica, you will need to complete the "**Health Pass Form**". This form is online and you can access it [here](#).
- 55% of Costa Rica's population is already vaccinated against COVID-19 and have received at least one dose. More info [here](#).
- Are you planning a memorable post-pandemic trip for you or your clients? [Contact us](#) as we can tailor the perfect travel experience that you have in mind.

Chile Concept

- 75% of Chile's population is already vaccinated against COVID-19. 68% of them have received two doses and are fully vaccinated. More info [here](#).
- Are you already planning a 2022 unforgettable trip for you or your clients? Are you dreaming of the Atacama Desert, the Lake & Volcanoes District, the glaciers in Patagonia or maybe the Moai's in Easter Island? [Contact us](#) as we can tailor the perfect itinerary to discover the best of Chile.

Emerging Destinations



Subscribe to our [YouTube channel](#)! We are posting our webinars, videos from our clients and some other fun content.



Join our [Travel Trade Group Facebook Page](#) for insider access to all of our client's trade news, events, promotions, webinars, and more! Feel free to use this forum to ask questions, request information or share insights! All feedback is welcome.

Chile Concept Joins Emerging Destinations

Emerging Destinations is delighted to welcome [Chile Concept](#) to our portfolio of cool companies in Latin America and other cool destinations around the globe.

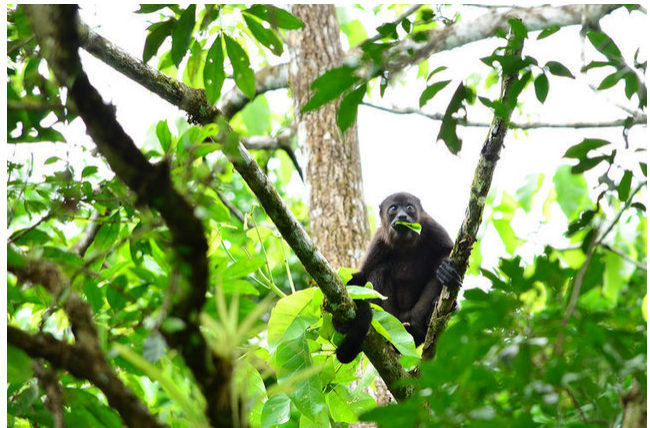


Created by tourism professionals with more than 20 years of experience in the business, Chile Concept offers highly personalized boutique travel services at competitive rates.

The Magic of Costa Rica's Rainy Season

No way is a little rain going to limit your adventures in Costa Rica. If anything, the rainy season that falls between May and November will likely enhance your encounters with Costa Rican nature.

Travel Pioneers invites you to discover eight reasons why the rainy season is such a fantastic time to vacation in Costa Rica.



Seven Ways to Explore Patagonia This Upcoming Season



Las Torres Reserve in southern Chile has created seven all-inclusive packages for discovering Torres del Paine National Park during the upcoming southern hemisphere spring and summer.

Simply Madness — CMR's All-Inclusive Packages

Canyon Madness Ranch in northeast New Mexico offers luxury all-inclusive vacation packages lasting anywhere from three days to a full week for a maximum of 16 guests in eight luxurious suites.



Buenos Aires - and the Recoleta Grand - Are Waiting For You



It's not possible for most American and Canadian travelers to visit Argentina. But when that time comes, the **Recoleta Grand** hotel is ready with ongoing promotions and special rates that make the Argentine capital one of the world's great travel bargains.

Judy's Awesome Galapagos Adventure

Judy Carvalhal, founder and CEO of **Enchanted Expeditions**, talks about her 40-year love affair with the Galapagos Islands and Ecuador.



Want to Hear from us More?

Or Never Again?

 ANANTARA HOTELS · RESORTS · SPAS	 CHELI & PEACOCK SAFARIS East Africa	 elewana — COLLECTION —	 SKYSAFARI ABOVE AND BEYOND
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 HÓTEL ÍSLAND	 Iceland Pro Cruises	 Iceland ProTravel	 PAX MORE
 GRAND HOTELS LUX	 LAS TORRES Patagonia	 Enchanted Expeditions Ecuador & Galapagos	 CMB Canyon Madness Ranch
 travel pioneers	 CHILE CONCEPT		



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