



## **EXCELSIOR**





## 2019 nglccNY Biz Pitch launches with a twist!

#### Congratulations to two winners: Five North Chocolate and Translator

nglccNY Biz Pitch sponsor EY introduced a twist to this year's competition when the judging panel announced that it decided to hear presentations from four, rather than three, suppliers at the January 2019 Biz Pitch and select two finalists each round to continue to the final pitch event in December. With more opportunity than ever to compete in the final round for prizes, you won't miss out on the opportunity to compete in next LGBT Biz Pitch competition in April!

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#### Meet LGBTBE Five North Chocolate

#### **LGBTBE Features NGLCC Logo on Packaging**

LGBTBE Five North Chocolate has become the first nglccNY LGBTBE to feature the NGLCC Certified logo on its packaging. Founder Ben Conard shares his motivation behind this move towards greater visibility in a discussion with nglccNY Media & Communications chair Cindi Creager on the nglccNY blog.

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### NY Considers Inclusive Contracting

#### Bill Introduced to Create LGBTBE Opportunity

New York State Sen. Brad Hoylman has introduced legislation that would promote state contracting opportunities among businesses owned by LGBTQ people, veterans, and people with disabilities. The proposed bill would establish a Division of Supplier Diversity within the Office of General Services, which would be responsible for identifying businesses that are majority-owned by LGBTQ people, veterans, and people with disabilities; providing a directory of these companies to officials who purchase goods and services for the state and assisting such businesses in applying for state contracts.

NGLCC and nglccNY have been closely involved in making this bill a reality and we look forward to ushering in a new era of inclusive state contracting within the state of New York!

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# Credential with Stonewall Community Development Corp.

#### **Providing Support for LGBTQ Seniors**

Stonewall Community Development Corporation (SCDC) is spearheading Stonewall Village NYC, a virtual community to support older LGBTQ people in New York City and their allies. The site will list vendors who have earned credentials



that qualify them as LGBTQ-friendly, including repair, personal service and health, and mental health providers. By creating a standard of respect from vendors and providing a market incentive to meet that standard, the community is empowering itself and supporting the local LGBTQ economy.

Read more



# Four Ways to Maximize Your LGBTBE Certification in 2019

#### A new year means new opportunities!

A new year brings new opportunities for your LGBTBE! Your LGBTBE certification is a valuable tool and provides your business with access to a variety of resources through NGLCC and its 200+ corporate partners. NGLCC shares some easy ways to take advantage of your LGBTBE certification and

make the most of the resources that come with certification in 2019.

#### Get More Involved with nglccNY

#### Join the Events or Media Committees!

Want to get more involved with nglccNY and the New York LGBT business community? nglccNY is seeking committee members to fill two of its committees: the Events committee, headed by nglccNY Events Chair Mitchell Weaver, and the Media & Communications committee, headed by nglccNY Media & Communications Chair Cindi Creager. If you are interested in joining either committee, please contact Mitchell Weaver or Cindi Creager to express your interest.



# Upcoming Events nglcc NEWS BLOG New York

- Play Out & Homoco Shopping & Speed Dating
- February M3
- Stonewall Community Development Corp. Annual Gayla
- OutRight Celebration of Courage

click to learn more and register



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