



THE AMERICAS

**News on Cruce Andino, Grand Hotels Lux, Fantastico Sur, Guyana,
Jungle Experiences, Las Torres, Oceanwide Expeditions**

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PORTFOLIO PROMOTIONS & UPDATES

Dear Colleague,

First of all, how are you? Please know that you are not alone and we are here for you -- even if you just need a shoulder to cry on.

We are all in the same situation and we, too, feel your pain. Jenna from our team is stuck in Peru, awaiting the Canadian government to work out a deal to get people home; Ana is living under Martial Law in Argentina; Jessie and I are in much better shape here in Atlanta. (The major question here is "Is it the pollen, or am I sick?")

We debated as a team as to whether we should send out our monthly newsletter and decided we should for several reasons:

- Continuity and a sense of normalcy for our clients and our team.
- We need to share updates and upcoming deals with you from our clients.
- We hope our email is a bit of an escape for a few minutes to visit our cool companies & cool places.
- Now is the perfect time to learn and we have a few new webinars planned. We also have a library of previously recorded ones. (see below!)

Also, we do have some new initiatives such as a link to current Coronavirus updates and specials from our portfolio as well as a new VIP your clients option.

As always, lots of news and specials from our cool companies in The Americas. Feel free

to use our content for your social media, newsletters, etc!

We will get through this!

Emerging Destinations latest client updates & promotions



Jane + Jessie + Jenna + Ana

March 2020



ORDER BROCHURES

Upcoming Webinars

April 8. **The SkySafari Journey** | [Register Here](#)

April 16. **Guyana, A Birders Paradise** | [Register Here](#)

May 14. **The South Rupununi Circuit with Wilderness Explorers** | [Register Here](#)



News At A Glance

Cruce Andino

- [CNN Travel](#) has listed Chile's spectacular Lake District as the first among the 20 best places to visit in 2020. We offer leisurely [lakes crossings](#) with overnights at national park lodges and plenty of outdoor activities along the way.
- Now available! Our new [packages with promotional rates](#) to April 2021.
- We still have space on our Andes crossings on December 14th, 2020 -- the day that an almost total solar eclipse moves across the Chile-Andes Lake District. The eclipse will achieve more than 96% totality over much of the route. [More info.](#)

Fantastico Sur

- Reminder! Due to an increase in the entrance fee to Torres del Paine National Park, all of our programs have increased by US\$23. [More](#)
- Our 2020 Season (to April 2020) includes [W Circuit](#), [W Express](#), [W Scheduled Departures](#), [W Plus](#), [O Circuit](#).
- Please find our updated payment details [here](#).

Grand Hotels Lux

- Our Multi Destination Package 2020 offers an extra 10% off room rates and other great perks when you book 2 or more of our fabulous properties. [More details](#).
- Explore the capital city of Argentina, "the Paris of South America", discover its eclectic European architecture and rich cultural life and enjoy extra perks and special discounts when staying at Recoleta Grand Hotel with our [Love Buenos Aires Package](#).
- [Contact us](#) for agent rates in any of our properties in Buenos Aires & Iguazú (Argentina) and Punta del Este (Uruguay).

Hotel Las Torres

- Our season has ended a little early, but we have it better than most as we don't open again until the Patagonian Spring. Keep an eye out for our opening dates. Take a look [here](#) at our exciting Excursion Catalogue.
- Our special [all inclusive programs](#) for the 2020-2021 summer season include the **Puma Encounter**, **W in Comfort** and **Honeymoon**.
- Please find our updated payment details [here](#).

Jungle Experiences

- BOGO on select amazing Amazon cruises. [Don't miss out!](#)
- Kick off the new year with not to be missed early bird specials! [Book by March 30, 2020](#).
- New! Sales kits packed with useful information available for [La Perla](#) and [Zafiro](#).
- [Contact us](#) for agent rates and more information on cruises aboard *Zafiro* and *La Perla*.

Oceanwide Expeditions

- We are thrilled to be named the 2019 World's Leading Polar Expedition Operator for the fifth time at the World Travel Awards. [More](#)
- The construction of our new ship, the MV *Janssonius* has begun. Cruises for wildlife-loving and adventure-seeking passengers aboard this Polar Class 6 ice-strengthened vessel will begin in November 2021.
- All superior cabins on m/v *Plancius* have been completely renovated. Enjoy them on these [upcoming departures](#).
- The recently launched m/v *Hondius* is the world's first registered Polar Class 6 passenger vessel and will be sailing these [upcoming itineraries](#).
- [Sign up](#) for our Partner Portal to dive deeper into the Antarctic. View videos, download photos and more.
- The Weddell Sea, Antarctic Peninsula, South Georgia, and numerous other iconic far-south sites are options for our prized [Antarctic voyages](#).

TerraNova

- Our [March newsletter](#) highlights vacation properties perfect for taking advantage of the beach and waves to enjoy the *Tico* way of life in Costa Rica

Emerging Destinations

- Take advantage of our exciting new program where we [turn your clients into VIPs!](#)
- Effective May 31, 2020 our office address will be: 4850 Manget Ct., Dunwoody, GA 30338.
- Join our [Travel Trade Group Facebook Page](#) for insider access to all of our client's trade news, events, promotions, webinars, and more! Feel free to use this forum to ask questions, request information or share insights! All feedback is welcome.

Buy One Get One Free from Jungle Experiences!

Buy one, get one free on select 2020 [Jungle Experiences](#) Amazon cruises when you book before March 31.

That's right! Two passengers can explore the Amazon for the price of one on these upcoming departures [MORE](#)



Why Costa Rica? Incredible Nature & Wildlife



[Costa Rican](#) nature is renowned for an amazing array of species and habitats. Indeed, the numbers are impressive. But they hardly describe the breathtaking beauty of rainforests that cradle such incredible biodiversity. [MORE](#)

Hotel Las Torres Patagonia

Located in the heart of Torres del Paine National Park amongst breathtaking scenery, you will find Hotel Las Torres. This rustic, authentic lodge with Patagonian ranch culture, is perfectly situated for hiking, biking, horseback riding, and more outdoor experiences. The lodge offers simple yet comfortable ensuite rooms in earthy colors, decorated with charming local artworks. This place welcomes everyone who is willing to engage with the culture and nature of the Chilean Patagonia. Find all the information you need, tours, excursions and more, [here](#).



LAS TORRES
Hotel Estancia



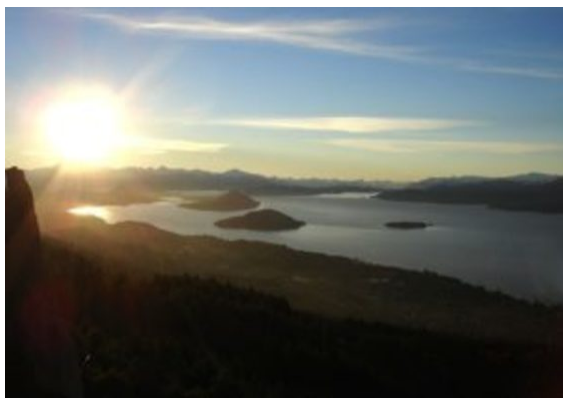
Guyana's Caiman House: Home Sweet Home in the Amazon

Trips into the jungle should be epic — think of Conrad's *Heart of Darkness* or Coppola's *Apocalypse Now!* — and this one is no different.

Reaching Yupukari village in the Guyana interior requires a flight from Georgetown to Lethem in the Amazon Basin and then a 4x4 journey [MORE](#)



Catch the Patagonia Solar Eclipse with Cruce Andino



Patagonia goes dark in December 2020 as a **solar eclipse** sweeps across the bottom end of South America. And [Cruce Andino](#) is offering a very special way to view this once-in-a-lifetime phenomenon while traveling through the Andes between Chile and Argentina.

There's still space left on Andes crossings on and around December 14th. [MORE](#)



Read All About It! Read All About It!



The New York Times recommends The [Grand Hotel in Punta del Este](#) (Uruguay) in a recent story on where to get the most bang out of your travel buck for [Spring Break 2020](#).



Forbes announced its [20 best places to travel this year](#), a list that includes Bariloche in Argentina's Patagonia region (which anchors the eastern end of the [Cruce Andino](#) route through the Andes Lake District) and Machu Picchu in the Peruvian Andes (which anchors one end of the [Peru Ecocamp](#) trekking route along the Salkantay Trail).



Want to Hear from us More?

Or Never Again?

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